

MINUTES OF MEETING  
VIERA EAST  
COMMUNITY DEVELOPMENT DISTRICT

The regular meeting of the Board of Supervisors of the Viera East Community Development District was held on Wednesday, February 28, 2018 at 2:00 p.m. at the Faith Lutheran Church in the Multi-Purpose Room, 5550 Faith Drive, Viera, Florida.

Present and constituting a quorum were:

Paul McCarthy	Chairman
David Bedwell	Vice Chairman
William 'Bill' Oakley	Secretary
Jo Walsh	Treasurer
Melinda Thomsen	Assistant Secretary

Also present were:

Jason Showe	District Manager
Tim Melloh	General Manager

**FIRST ORDER OF BUSINESS**

**Roll Call**

Mr. McCarthy called the meeting to order at 2:00 p.m. All Supervisors were present, with the exception of Ms. Walsh who was not present at roll call.

**SECOND ORDER OF BUSINESS**

**Public Comment Period**

There not being any, the next item followed.

**THIRD ORDER OF BUSINESS**

**Approval of Minutes of the January 24,  
2018 Meeting**

Mr. McCarthy: We need a motion to approve the minutes of the January 24, 2018 meeting.

Mr. Showe: We received a change from Mr. Oakley, which is on Page 3. We will make that adjustment.

On MOTION by Ms. Thomsen, seconded by Mr. Oakley, with all in favor, the Minutes of the January 24, 2018 Meeting, were approved, as amended.

**FOURTH ORDER OF BUSINESS**

**Staff Reports**

**A. General Manager’s Report**

Mr. Melloh: There are normal operations. There is some cutting of fire lines. Unfortunately, we are not going to get the berm, the 30 acres in, until possibly this summer. We are still trying to find a vendor that can provide insurance. Of course, we are not the ones working in it. Our Environmentalist, Kevin Erwin Group, hired them on our behalf. I provided a picture of our new irrigation pump station, which is exciting, for those of us behind the scenes, but not so much for the golfers.

Mr. Bedwell: What advantage does this one have over the old one, other than its new? We have a variable speed pump.

Mr. Melloh: The other one has a VFE on it too, as far as the drive. The other one had two 100 horsepower motors. This one has three 60 horsepower motors. It is able to ramp up the need for water at a slower, more consistent pace, so you are not slugging water.

Mr. Bedwell: You might have a blowout.

Mr. Melloh: Exactly. A lot of our valves and fittings are very old and that obviously can happen. There’s more technology on there. You have a water meter on there, which we would use to send water meter readings to the St. Johns River Water Management District (SJRWMD). It’s all digital and electronic now. All of the other ones are just metered, like you see. This is very sophisticated. The great thing behind it is that whenever we decide to replace the irrigation system fully, we are not going to have to replace this part of it. It will snap in perfectly. That’s just one piece of the pie. We put irrigation heads around the greens. When we rebuilt the greens, we put in 63 heads at the perimeter. We are replacing the irrigation a little at a time, so it won’t be a large amount, when we do it, in earnest. That’s the advantage.

Mr. Bedwell: I went over there a couple of days ago when they were bringing it in and spoke to the installer today. What’s nice is the electrical panel has its own air conditioning system so it doesn’t overheat, and outside of that, there’s a heater in case it gets too cold. All of the bases are covered. We don’t have to worry about the frame around the bottom caving in.

Mr. Melloh: Right. We are going to get a price on enclosing that further, so it will make it more weather proof.

*Ms. Walsh joined the meeting.*

Mr. Melloh: This past Friday, the golf course was filmed with a drone. The purpose was to get some good footage to make a three-and-a-half to four-minute brochure about our golf course, which looks good. I was going to wait until the summer; however, since the golf course looks so great, now is the time to do it. We will also be able to upgrade our still photos. I think you will be impressed when you see this, because it shows the golf course from a completely different perspective. It's going to be very cool. I'm very excited. They are working on editing the film. They took about six or seven hours of raw footage. Lane and I were with them the entire time and showed them the shots we wanted. It's very nice.

Ms. Walsh: Did they do it with a drone?

Mr. Melloh: With a drone for sure. The gentleman that was recording it, is a bona fide licensed drone pilot, not some guy that just does it. He had to see if there was any kind of airspace restrictions over the golf course. He said that they tried to fly a drone over the Four Seasons golf course at Disney World, but Disney has airspace restrictions and he couldn't record it. We had no restrictions, so everything looked good. It will probably be a couple of weeks before we get the footage back from them and then I will certainly pass it along to the Board.

Mr. Bedwell: If I'm in Michigan and I want to play Viera East, they will be able to see the flyover.

Mr. Melloh: Exactly.

Ms. Walsh: Excellent.

Mr. Melloh: It's a video brochure. As a golfer, you get a much better feel for what everything looks like, instead of somebody standing up on the back of a golf cart, taking a snapshot.

Mr. Oakley: Years ago when I was traveling, we would look in the yellow pages to find a golf course. Things have changed since looking at the yellow pages to find a place to play.

Mr. Melloh: You can only imagine, but if you look at the shot on #18, there's water in front of the green, a bulkhead and two bunkers behind the green, but when you are up in the air, not only do you see all of that, but you see the oak trees and the water on the other side of the Boulevard. It all comes into play, and it gives this very interesting feel to the golf course. The

look is amazing. If you compare that to some of the golf courses that people pay \$200 a round to play, it doesn't look as good compared to Viera East.

Ms. Walsh: It would be cool to play that video during a luncheon at Divots Grille from a tournament and let it play on a loop.

Mr. Melloh: Sure, we can do that.

Mr. Oakley: That's a good idea.

Ms. Walsh: That way, we would be promoting the course that they just played on.

Mr. Melloh: Here are a couple of thoughts. It will definitely be on the website. Then we are going to use it as a tool. The first thing that I will do is to send it out to all of the CDD residents and HOAs. I will also send it out to all of the Real Estate Agents as well. You will be very impressed with what this makes the community there look like. Of course, we want everybody's home values to be high and this will be a tool that Real Estate Agents can use to help sell properties when they become available.

Ms. Walsh: If they ever become available. We are really tight.

Mr. Melloh: A member who lives in Canterbury, put his house on the market and the next day two offers came in, so they are going that fast. There's a lot that we can do with this video. It might get some people interested in the golf course for a tournament. There are a lot of uses for it, such as when that guy is sitting there in Lansing, Michigan, thinking about coming to the area to play golf.

Mr. Oakley: My neighbor is selling their house and their Real Estate Agent came out with a drone to film the house and the streets and put it on Zillow.

Mr. Melloh: Now we can give you the good news with the rounds and revenue. The first thing that I will point out is that the far right-hand column has absolutely no yellow in it, versus January when it was all in yellow. Last year we made \$143,000 in February. Our budget this year was \$148,000 and we stand at \$157,000 right now. Based on what we are doing today, we will probably be slightly over \$161,000 or close to \$162,000. To contrast that, last March was the best month we ever had as far as Greens Fee money. Obviously, we are not adding any memberships. That was \$159,000. In 28 days, we exceeded the best month we ever had with three fewer days. Again, a lot of that has to do with having great weather, but the golfers really love the golf course and are very excited about it. Our business is looking up, tremendously. That's good news.

Ms. Thomsen: Hopefully, we will level out on the budget.

Mr. Melloh: Yes. We are looking good.

Ms. Walsh: Anybody who I speak to about the golf course, and I spoke to a quite a few people, are ecstatic. They are so happy and say, "*I can't believe how wonderful it is.*" Its showing and everybody is excited. There's usually at least five or six people a day.

Mr. Melloh: That's great to hear. Anyway, we have projects on the list that we are moving along with. We have some landscaping that was put on hold and some that we are going to do, besides the two new paths that we poured. The shell that we have been using, shows well in the drone video. When you see what #15 looks like from the air, it's crazy how that shell just shines. The mine where that comes from has been shut down for three weeks, so that they can do some routine maintenance on the equipment that they use to mine that shell. They will be putting the plants in around crown grass. We have some nice landscaping projects to keep everything moving forward.

Ms. Thomsen: The right-hand side of the ladies' tee on #9, is dry and very bare.

Mr. Melloh: All of that area in there, from the drain down past the ladies tee all the way down the edge of the cart path that goes into the ponds, is going to be shelled and have crown grass, because it's not irrigated well there. It's impossible to grow grass there.

Ms. Walsh: Especially in the shade.

Ms. Thomsen: I'm talking about just as you are walking up onto the ladies' tee.

Mr. Melloh: On the side of the tee box? They built that tee box too sharp.

Ms. Thomsen: Yes, they did.

Mr. Melloh: You climb up it every time.

Ms. Thomsen: I know.

Mr. Melloh: In the summertime, we are going to attack that tee box. We are probably going to put in another tee, not for the ladies, but for the green tee, because there's a large gap between the green tee and ladies tee. We are going to chop that tee down quite a bit and soften it up, to enlarge that tee, so you don't have to feel like you are climbing the side of a mountain.

Ms. Thomsen: Good. So, we won't worry about how dry it looks right now.

Mr. Melloh: The reason why is because it's not well irrigated there.

Ms. Thomsen: It's the first time that I noticed it.

Mr. Melloh: It's so dry out there, right now, and there's not a lot of grass there anyway.

Ms. Thomsen: You are right.

Mr. Melloh: It's a problem that is on our list of issues to correct. It will definitely be one of the first things that we do in the summertime when we get into the growing season.

Mr. Oakley: Tim, I know that you are aware of this, but I think that it's very important that we do things that help the women as well as the men. It seems to me, but I don't have numbers to prove it, that it looks like more and more women are playing this golf course. Anything that we can do to improve the quality of the play for women, is money well spent.

Ms. Walsh: They are saying how much they like how the golf course looks.

Mr. Melloh: Well, that's nice. Again, the idea behind changing the tees to sky blue was to remove the stigmatism of that just being for the ladies. It is incredible how many people are now playing from the sky blue tees.

Mr. Oakley: Three or four men that I play with are doing that now.

Mr. Melloh: To mirror what you are saying about the ladies, it is amazing how many more ladies we have playing the golf course. I don't mean the ladies that are part of our community. So many ladies joined as Associate Members. Ones that have been at Duran are now playing over here. Maybe we will go out there and see four ladies coming down #18.

Ms. Thomsen: I just saw four that I didn't recognize.

Mr. Melloh: For two years, now, I have been trying to get Mike Hogan, our Director of Instruction to have some ladies' clinics.

Ms. Walsh: He already started them.

Mr. Melloh: Here's how this works. Mike is not good with the computers, so I told him to do what we did at FSU and other places, which was to send out an e-blast to everybody offering a four lesson clinic for \$50. I said "*The ladies love taking lessons in groups.*" It's more like supervised practice. I told Mike to go out there and get them to hit range balls, giving them some instruction of how to stand, like a refresher course. I sent it out at 4:00 p.m. last Friday, and by 8:00 p.m., the clinic was all full. That's how quick it went. We started another one and it's all full now too.

Ms. Thomsen: On another day?

Mr. Melloh: Yes.

Ms. Thomsen: My problem was that it didn't fit my calendar. It was on Thursdays in March.

Mr. Melloh: That was just the first one. Now we recognize that there is a huge need for this. I told Mike that it's like getting "*free money*." Lane is going to do something with him and Kristen. We brought Kristen on full-time in the golf shop. She is doing a fantastic job.

Ms. Thomsen: I didn't know that.

Mr. Melloh: She is taking over getting the ladies started on Wednesday and will continue to be involved with that. In other words, we are going to do more-and-more ladies clinics to help develop our ladies and make it more fun for them out there. I think a lot of ladies from outside of the community have realized that this is a great place for the ladies to play. The golf course is fun, its challenging, but not overwhelming.

Ms. Thomsen: You don't have to hit a mile to play this golf course.

Mr. Melloh: It is amazing how many ladies we have playing out there and how many of the men are moving up to the sky blue tees. We see the need to get out there and get all of these things right. All of our tees are in need of help. The ones that need the most help are the tee boxes.

Ms. Thomsen: All of the individual tee boxes.

Mr. Melloh: We aspire to get them looking like the #12 and #15 tee boxes.

Mr. Bedwell: Are the sky blues about 4,200 yards?

Mr. Oakley: It's about 4,800 yards.

Mr. Melloh: It is 5,700 yards from the green tees, so I think the sky blue ones are right around 4,800 yards.

Mr. Bedwell: That's definitely playable for most people.

Mr. Melloh: I think we all recognize the fact that our golf course, from the black tees is only 6,600 yards, almost 6,700 yards, which is not long at all for a golf course, but this golf course plays longer than most golf courses.

Ms. Thomsen: It's an interesting design.

Mr. Melloh: The first thing you have is a slight elevation in most of the landing zones. It goes slightly uphill. We keep our fairways mowed a half-an-inch, which gives everyone a little bit of fluff on their ball, versus #2, where we had some guys playing like Brooks Koepka, Jonas Blixt and Daniel Berger of the PGA. We mow those fairways down very tight, but the ball will roll a lot. They like hitting off of very tight fairways, but a longer fairway and longer grass means you don't get as much roll. I think a lot of people discount to some degree, that every one

of our greens is elevated to a certain degree, so you get another half of a club more than you would on other golf courses. It just plays longer.

Mr. Bedwell: My course up north is 400 yards longer and plays shorter. I could reach the Par 4s with shorter irons. There was an unbelievable difference. Up there, from the tee to the land is slightly downhill. You have clay soil and different grass.

Mr. Melloh: It doesn't make any difference where you play from, as long as you have fun playing there and you can shoot numbers. I won't say names, but I was having lunch last week with the club championship and a couple of guys were sitting there saying "*I played the sky blue tees and shot a 79.*" Another guy shot a 78. They haven't seen those numbers in a while. They were just having fun. That's what it's all about. I wish we could get some of the ladies to move up to the lime green tees.

Mr. McCarthy: I think the ladies that come in to play from outside, play those tees, because they get a lot of use, but the ones from here, don't tend to play and that's okay. You play whatever tees you want to play. I'm not criticizing.

Mr. Melloh: When I play in the ABCD scramble with some of the ladies, I don't say it to them, but I'm thinking that if they would play from there, they would have more fun.

Ms. Thomsen: I would do it for the advantage.

Mr. Melloh: I'm just saying that when you have a Par 4 and it takes three legitimate shots to hit driver fairway wood to get on #15, you are not playing the right set of tees. Now, if you feel good playing from the sky blue tees, no problem. No one is out there browbeating people into playing a certain way.

Ms. Walsh: I think the main goal, like what you said originally, is to have fun. We go out there to have fun. We are going to spend our money, so let's not torture ourselves in the process.

Mr. Oakley: Exactly.

Mr. Melloh: I think a lot of the men looked at the red tee like it's a ladies tee. We don't make it a red tee, which is that stigmatism of it being the ladies tee. Pick a yardage and play from that yardage.

Ms. Thomsen: One of the outside people, when they come in and see all of these colors, they say, "*What are you talking about with all of these colors?*" because they are not used to it.

Mr. Melloh: I think a lot of golf courses have done the same thing. I did the same thing at FSU. We had gold, garnet, green, silver and black with the forward tees. People would just pick a yardage and play from that yardage.

Ms. Thomsen: I don't know how many people really know their own yardage. All I know is that, right now, I'm where I'm supposed to be, even though when I get closer to the green, that's where my difficulty is, which is why I was going to the clinic. I will wait until I can find a set of dates that fit my schedule, because I really want to do that.

Mr. Melloh: He's going to do them on different days and different times of the day.

Ms. Thomsen: Good.

Mr. Melloh: We are currently marketing the Moonlight Special, which we had awhile, because people are coming out later in the evenings now to play golf. Some of the guys are saying, "*I used to be able to come out here and get right onto the golf course, but now I have to wait, because of all of these people out there playing in the afternoon*". That's where we make the extra money. There's only so many people that you can schedule at 8:00 a.m., 9:00 a.m. or 10:00 a.m., but if we have people playing later in the day giving us money, it's a good thing, if we can get them to come out and start taking a little bit of instruction and have fun doing it. Some people are apprehensive to take any lesson at all. If they are with their friends in a clinic format, which is a super nice practice, it makes it a lot nicer.

Ms. Walsh: Speaking of clinics, how is Lane progressing on his PGA journey?

Mr. Melloh: He's doing great. He's right on course. He's been to the PGA National in Port St. Lucie, twice now. That's the only place they go. If you are in Chicago, Illinois, that's where you are going, so it's nice that it's only an hour or so away. He's been there for his first orientation and now he's back for a Level 1 Seminar. He has all of the books. There is a lot of bookwork and projects that he is working on. He will eventually get those finished and send them down there for review by the staff. Then he will take the test and once he passes the test, he will proceed to Level 2. He's right on course with everything.

Ms. Walsh: Good.

Mr. Oakley: You talk about the distance of golf courses. About 10 or 12 years ago we had the Hooters Tour come in here to play. There were young men probably between the ages of 24 and 25. On the tenth hole, they would take the drive on the back tee, right across the water, and be inside of 100 yards. They would be 80 yards into the green. There's not a hole out there

that they can't reach with driver wedge. Its phenomenal that you can get close to someone who's that good and watch them play.

Mr. Melloh: Our golf course at FSU goes out to 7,300 yards. It is a Par 73, which is somewhat misleading, but not by much. When Brooks Koepka was there, the golf course was completely obsolete for him. He won the US Open this past year and could drive the ball so far. There were lot of the holes that he couldn't use a driver on, because there was no way to fly the ball under a green. There may have been a bunker in front.

Ms. Thomsen: Like #14.

Mr. McCarthy: One day, I played on #10 with Jason Watson who was the Pro here for years. I was watching him line up. It looked like he was trying to hit a hook, but he hit it over the houses and put the ball on the green from that back tee. You couldn't see the ball, because it went very far. It was a little bit downwind, but not by much.

Mr. Melloh: Anyway, I think we have a fun golf course for most people to play on. Everyone has options. They can play from where they want to play from and they are.

Ms. Thomsen: They don't have to go to Baytree or someplace else, and that's fine.

Mr. Bedwell: I tried to talk the guys into getting them to move up to the sky blue tees and said, "*I played there on Friday and I feel like a pro.*" I'm playing the game that you see on TV, not back here hitting five woods and hybrids to Par 4s. Why wouldn't you play like they are playing and have the chance for birdies. I tell them, "*Don't you like putting for birdies or do you like chipping or putting for a par?*" What is more fun?

Mr. Oakley: I prefer birdies.

Mr. Melloh: An old adage was "*There are two things that don't last long in this world; one is dogs that chase cars and the other is pros that putt for pars.*"

Mr. Bedwell: It's fun. I feel like Dustin Johnson. On #5, I hit a drive with an iron, but they do that.

Mr. Melloh: Without question. It's just about everybody having fun.

Mr. Bedwell: In the next year or two, there's going to be a dramatic difference in the number of people playing here.

Mr. Melloh: That's all I have for my report.

## **FIFTH ORDER OF BUSINESS**

## **Unfinished Business**

There being none, the next item followed.

**SIXTH ORDER OF BUSINESS**

**New Business**

**A. Consideration of Extension of Restaurant Lease Agreement**

Mr. McCarthy: If the Board is in agreement, we would like to take a vote on the Restaurant Lease Agreement, which comprised of 31 pages in your agenda package.

Mr. Showe: Mr. Oakley showed me that Exhibit B does not apply to this agreement. It was from an old agreement.

Mr. McCarthy: Before we vote, does anyone have any questions for Tim or Jason regarding the lease?

Mr. Oakley: Is this for one or two years?

Mr. Showe: The original agreement would not let us extend for two years.

Mr. Oakley: She will come back to us again next year.

Mr. Showe: Or we will go to her.

Mr. Bedwell: Are we voting on this second amendment?

Mr. Showe: Yes. It would be the instrument that would extend her to September 2019.

Mr. Bedwell: According to the second amendment, how much, percentage-wise is she going to pay us?

Mr. Showe: That's in the original agreement.

Mr. Bedwell: 10% starting when?

Mr. Melloh: October 1, 2018. The first amendment was where we agreed to pay her back. Her commission is 8%; 4% in a check to us and 4% to reduce down the building reimbursements. On October 1, it increases to 10%. It will still be 4% for the building, but 6% would go to us, meaning we will get a check for 2% more.

Mr. Bedwell: I have no issues with this.

Mr. Melloh: That's why we incorporated both the original lease and amendment into this document, because most terms stay the same. This is just extending the term.

Mr. McCarthy: Divots is owned and operated by Terry King.

On MOTION by Mr. Oakley, seconded by Ms. Walsh, with all in favor, the Second Amendment to the Restaurant Lease Agreement allowing for a one-year extension over the five-year contract for the Divots Grille, was approved.

**SEVENTH ORDER OF BUSINESS**

**Treasurer's Report – Consideration of Financial Statements**

**B. Approval of Check Register**

On MOTION by Ms. Walsh, seconded by Ms. Thomsen, with all in favor, Checks #3261 through #3286, from the General Fund, in the amount of \$54,391.78, were approved.

On MOTION by Ms. Walsh, seconded by Mr. Oakley, with all in favor, Check #55, from the Capital Reserve Fund, in the amount of \$5,796, was approved.

On MOTION by Ms. Walsh, seconded by Mr. Oakley, with all in favor, Checks #25291 through #25412, from the Golf Course Fund, in the amount of \$107,209.92, were approved.

Mr. Bedwell: Tim, I have a question on the financials. On the last page, where you compare this year to last year, "*Golf Course Operations*" increased dramatically this year from the prior year. I don't know why? Did we hire additional people?

Mr. Melloh: If you recall, we upgraded salaries for Wes, Scott and Lane. We are fully staffed now; whereas a lot of time last year, when we had a lack of staff.

Mr. Bedwell: I thought that's what it was.

Mr. Melloh: We increased the equipment lease. It was slightly more than last year, but it's well ahead of the budget.

Mr. Bedwell: We are down on revenue year-to-date, compared to last year. I think most of it was due to weather, wasn't it?

Mr. Melloh: Yes. We know what happened in January because its fresh in our minds, but we have to realize that October was a terrible month. We had Hurricane Irma in September, but then we started off on October 1 with an unnamed tropical disturbance, where out of the first five days, we were closed for two days because it was rainy and windy. We had five days, and

then we closed out the month on October 28, 29 and 30 with Tropical Storm Philippe. We started off the fiscal year in the negative. We did well in November and December. January was not so good. February looks like it is doing good. Hopefully, we have a good month with weather for March, we should be right on target.

Mr. Bedwell stated there were also more rakes out there, like # 5 and #6. There's a lot of speed up play.

Mr. Melloh: We don't want to frustrate our customers. That is a big deal in my mind. We came up a par level for every single bunker of the golf course. Effectively, every green side bunker should have four rakes in it. Every fairway bunker should have five, but there are some exceptions like the smaller ones that we build. Every couple of weeks, he takes his rakes out there and is done. There seems to be a rake shortage, because I ordered 200 rakes, and they sent me 60, so we are waiting for a backorder of rakes. Hopefully, they will be in any time now. It's typical because we just had the PGA merchandise show and they had show specials. Then they had the Golf Course Superintendents show out of San Antonio. One of the things that they do is to purchase a year's supply of rakes to save 10%. Now just imagine that everybody in the country has rates on order.

Ms. Thomsen: Did you buy extra garbage cans and did you get a good deal?

Mr. Melloh: Yes, we did. 10% is all you are going to recoup. We also purchased a ball basher, pole, trash can and bracket for the trash can. It will cost \$500 for those items, but they are durable. The par A ball washers will last a long time. Once in a while, you have to buy one of those plastic trash cans that go in the little bracket that you have to replace, but that is the cheapest part.

Ms. Thomsen: That was definitely an improvement over those mesh metal ones that got rusted.

Mr. Melloh: I never liked those.

Ms. Walsh: Throughout the year, everything rusts.

Mr. Melloh: That's one of the things that rust and of course, one of the things that never get replaced. When you are so budget conscious, you never seem to do that. People make trash and need a place to put the trash. We don't want golfers to throw trash on the golf course. Around the Clubhouse, we have these large trash cans. They have been there since day one and

are ugly looking, but they are really expensive. I am going to replace them whenever I can and do a budget, because people will to put their trash in something.

Ms. Thomsen: Do you mean the square ones?

Mr. Melloh: Yes, the square ones.

Ms. Thomsen: I don't think they are that bad.

Mr. Melloh: They are in bad shape, but we can make them look better.

Ms. Walsh: We have those nice ones when you are going off of #1.

**C. Balance Sheet and Income Statement**

Mr. Showe: We distributed the Balance Sheet and Income Statement. No action is required by the Board.

**EIGHTH ORDER OF BUSINESS**

**Supervisor's Requests**

Mr. Oakley: When do we start paying for the pump?

Mr. Melloh: Whenever we sign off on the fact that the pumps weren't installed properly.

Mr. Oakley: So it will be a month?

Mr. Melloh: We will be starting on the payments probably by next month.

Mr. Oakley: The new ball washers look nice. Just to let you know, VEMA has 126 members now. For a club championship, we had over 60 players. Fifty percent of the membership played in the club championship. We had a tournament that we never ran before, which was a low gross tournament from October. That was very interesting. Out of those 60 people, 14 people beat their low gross score from October 1<sup>st</sup>. I think that's unusual. We had a playoff. Twelve actually played in the championship match. We ended up with four and had a payoff and almost had a three-way tie for second place. Tom Burgeron came in first. He probably has three handicaps. That was almost a given. Jim Robertson received second place. Terry from Divots Grille was very cooperative. Tim Lane did a nice job and I would like to thank him. Terry is going to allow us to put our yearly plaque or flag in Divots and then it will be passed on to next year's winner. It worked out good. Thank you.

Mr. McCarthy stated I was surprised that the pump cost \$160,000 and \$54,000 for the heads, so \$214,000 went into that job. That's something we don't see, but it's well worth the money that we spent on it. We are getting to the point where it's time for Tim to have his evaluation. Jason is going to send an email with the appropriate forms for Tim. Fill them out

and make an appointment. Two will sign it and we will get it back to Jason. Lastly, I would like to thank Tim for the detailed report of rounds and revenues, with the comparison from the prior month. It's a big help to me, so I don't have to go back and forth. It made things a lot easier.

Mr. Bedwell: The cart paths going from the green to the next tee are black. Do you ever clean the black stuff off of the cart paths?

Mr. Melloh: Yes.

Mr. Bedwell: Is it expensive.

Mr. Melloh: Yes. You wouldn't want to use harsh chemicals.

Mr. Bedwell: I meant somebody to power wash. I thought you found someone.

Mr. Melloh: That's tough to clean. Jason, do you have Districts, where people have done large expansions of concrete?

Mr. Showe: Yes. We power washed the entire community.

Mr. Melloh: How much did that cost?

Mr. Showe: It's expensive. I can get you some names.

Mr. Bedwell: We are power washing every sidewalk in Grand Isle.

Ms. Walsh: Every couple of years we get all of the sidewalks done, but I don't know what kind of equipment they would need, like the water supply.

Mr. Showe: A lot of the professional guys will bring in a tanker truck, so they do it off of that, or they have a rig on the back of the trailer. You typically have to supply the water. I could get you some names, if you are interested in getting some bids.

Mr. McCarthy: David, you could get the price, if you are doing it in Grand Isle, right?

Mr. Bedwell: I can do that.

Mr. Showe: They can't price it that way, because each job is different.

Mr. McCarthy: Get an approximation. I think to Tim's point, it's probably cost prohibitive to do this.

Mr. Bedwell: They did my driveway for \$25.

Mr. Showe: That is cheap.

Ms. Thomsen: That's incredible.

Mr. Bedwell: The cart paths are black.

Ms. Thomsen: Where?

Mr. Bedwell: From the #10 green, as you drive around the cart path, all of them are black.

Ms. Thomsen: I never made an assessment.

Mr. Bedwell: Going from #11 to #12, there's mold, just like you have on your driveway.

Mr. Oakley: I think you will be surprised how much it's going to cost. It's going to last six to eight weeks.

Mr. Showe: Correct.

Mr. Bedwell: I was just wondering.

Mr. Melloh: Some of what you see on the cart paths is rubber from the golf cart tires that roll over them constantly.

Mr. Bedwell: The steps at the Clubhouse look better.

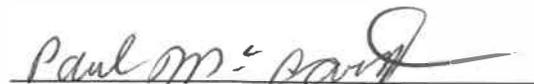
Mr. Melloh: We have more to do around the Clubhouse. That's where we want to concentrate having a staging area.

**NINTH ORDER OF BUSINESS**

**Adjournment**

On MOTION by Mr. Oakley, seconded by Ms. Walsh, with all in favor, the meeting was adjourned.

  
Secretary/Assistant Secretary

  
Chairman/Vice Chairman