

**MINUTES OF MEETING
VIERA EAST
COMMUNITY DEVELOPMENT DISTRICT**

The regular meeting of the Board of Supervisors of the Viera East Community Development District was held on **Thursday, May 25, 2023** at 7:00 p.m. at Faith Lutheran Church, Building C, 5550 Faith Drive, Viera, Florida.

Present and constituting a quorum were:

Rob Dale	Chairman
Jennifer DeVries (<i>via phone</i>)	Vice Chairperson
Steve Colasinski	Treasurer
Pete Carnesale	Assistant Secretary
Ron Rysztoji	Assistant Secretary

Also present were:

Jason Showe	District Manager
Jeremy LeBrun	GMS
Jim Moller	Golf Maintenance Superintendent
Michelle Webb	Lifestyle/Marketing Director
Bill Maharis	Resident, Vice President VECA
Terry Mott	Resident

FIRST ORDER OF BUSINESS

Roll Call

Mr. Showe called the meeting to order at 7:00 p.m. A quorum was present.

SECOND ORDER OF BUSINESS

Pledge of Allegiance

The Pledge of Allegiance was recited.

THIRD ORDER OF BUSINESS

Public Comment Period

Mr. Showe: This is the time for audience members to make any public comments. We would ask you to please state your name and address for the record and keep your comments to three minutes. If there are no comments, we will proceed to the minutes.

FOURTH ORDER OF BUSINESS

**Approval of Minutes of the April 13, 2023
Continued Meeting and April 27, 2023,
Board of Supervisors Meeting**

Mr. Showe: Mr. Carnesale provided us a small change on Page 34 of the April 27, 2023 minutes. We can take any other questions or comments at this time or a motion to approve as amended.

Mr. Rysztogi: I have a correction. On the April 13th minutes, it says that I have a wife and one child on our plan. I'm sure that I didn't make that statement.

Mr. Moller: It was me. We were talking about the cellphone plans. I said that I have a wife and one child.

Mr. Dale: Does anyone have any additional changes? If not, I would entertain a motion to approve.

Mr. Rysztogi MOVED to approve the Minutes of the April 13, 2023 Continued Meeting as presented and the April 27, 2023 Board of Supervisors Meeting as amended and Mr. Carnesale seconded the motion.

Mr. Dale: Is there any discussion? Hearing none,

On VOICE VOTE with all in favor the Minutes of the April 13, 2023 Continued Meeting as presented and the April 27, 2023 Board of Supervisors Meeting as amended were approved.

FIFTH ORDER OF BUSINESS

New Business

**A. Consideration of Resolution 2023-05 Approving the Fiscal Year 2024
Proposed Budget and Setting a Public Hearing**

Mr. Showe: This is the start of our budget process. We presented Resolution 2023-05, which does several things for the Board. First, it approves a Proposed Budget, which will be attached as Exhibit A along with any changes that the Board might make tonight. It also sets the public hearing, which we've set for August 24, 2023 at 7:00 p.m., which is your regular meeting. It further directs us to transmit this budget to Brevard County and the City of Rockledge, as well as post to your website, which is required by Florida Statutes. We made it so there is no assessment increase. I will note that this Board has several budget workshops to go over the

budget from this point forward. The purpose of tonight is as long as you don't want to raise assessments, which is the way the budget has been set at this point, you can approve this as a Proposed Budget. You have the full flexibility to move money between account lines as we go through the workshop process. We can also make any changes that the Board would like to make as well, but you have full flexibility. We increased all salaries by 3%. Last year, there was a change from the Board to go back to 1.75% and then you did the rest as a bonus. But I wanted you to know that we put the 3% in there right now. So, if you change it, it is more of a benefit.

Mr. Colasinski: I think we need to take a close look at all salaries. Three percent is nice, but unfortunately, inflation is 5%, but we are still stuck with high prices. We need to re-evaluate the overall budget with regards to salaries for everyone. So, I would like to make sure that we do that. It's still a very competitive labor market out there as well. We have some areas in our domain that have been impacted by people leaving for higher salaries and I can't blame them. But we need to stay competitive as well.

Mr. Showe: That was one reason why I pushed it to 3%.

Mr. Colasinski: That's fine. That's a starting point. I think we'll come up with a number, but when it comes to an assessment, I would like not to. But if we don't have enough money to cover the salaries, I think we need to re-evaluate that.

Mr. Showe: I would say on a general basis, even with no assessment increase, you are still transferring \$350 from the General Fund to your reserve as part of that no assessment increase.

Mr. Colasinski: I'm not trying to drive for an assessment increase. I just want to make sure that we can rationalize those numbers.

Mr. Showe: Absolutely.

Mr. Colasinski: To make sure that we understand fully where we are at, if we have a salary increase. Jim, I will leave it up to you as to what you would like to propose for the team. Then the Board can vote on it, since you are accountable for the entire staff and you know what you need to keep it.

Mr. Moller: I have already started some market research to find out what competitive golf courses are charging.

Mr. Colasinski: Its more than that, the people on Ed's team and the people in the restaurant.

Mr. Moller: Yeah.

Mr. Colasinski: Everyone.

Mr. Dale: Just adding to that, I don't want to get into a long discussion because we have months to do this, but with the minimum wage increases, we have another two years.

Mr. Moller: Every year it goes up \$1. It will go up in 2025.

Mr. Dale: So, in three years. I guess my point is, we were doing \$1 per year.

Mr. Moller: Yeah.

Mr. Dale: That alone is more than the 3% that we are talking about.

Mr. Showe: I think as part of the schedule that Hannah did, she already included it. I will make sure that we have the minimum wage increase.

Mr. Dale: Okay. That's all I was getting at.

Mr. Moller: I don't think we have too many that the minimum wage will affect.

Mr. Colasinski: Right.

Mr. Carnesale: Steve is right. There would've been a minimum wage on the people at the bottom and there are other people around that, that are going to get pissed off if they're not getting something as well.

Mr. Moller: Correct.

Mr. Colasinski: I trust Jim.

Mr. Dale: That's the point.

Mr. Colasinski: The other thing are the vendors that we have with us as well. Their fees have gone up.

Mr. Moller: Yes.

Mr. Colasinski: So, that's something else we need to take a second look at in our budget. When I sign checks, I look at the numbers and the numbers have gone up. All services have gone up. We just need to re-evaluate our actual costs and project some form of inflationary cost for the next year. It doesn't have to be 10%. I just want to make sure that we can rationalize the numbers.

Mr. Showe: We have done that on all of the contracts. If you look at the contracts from last year to this year, we have shown increases in all of those.

Mr. Colasinski: Okay, now are those the actual increases or projected increases?

Mr. Showe: Those are projected. What we don't want to do as a process, I don't like to ask my vendors in May if they are going to increase.

Mr. Colasinski: Oh no.

Mr. Showe: We kind of have a feel for what is happening based on pricing.

Mr. Colasinski: Right.

Mr. Showe: So, we typically use a 5% or 10% inflation on all of those.

Mr. Colasinski: Very good.

Mr. Showe: That typically covers us.

Mr. Colasinski: It's like having a Federal or Student Loan Program.

Mr. Showe: It's better to catch them in September and say, "*Hey, we need a contract. Hurry up and give us a number.*"

Mr. Colasinski: Yeah. Okay. We have several programs already in place for midges and so forth.

Mr. Showe: I'll point out also, when you go to the Proposed Budget, which is Page 69 in your agenda package, at the end of this fiscal year, we are projecting \$1.5 million in your *Capital Reserve*. That's why we feel comfortable with the assessment level.

Mr. Colasinski: Okay, so now we also started a Capital Reserve Fund for the District.

Mr. Showe: Yeah. If you look at the bottom of that page, it's the split. About \$750 of that is for the General Fund and \$814 is the golf course.

Mr. Dale: Right.

Mr. Showe: We track those separately and we keep that.

Mr. Colasinski: Okay. The contribution is \$420,817 for the General Fund.

Mr. Showe: Correct.

Mr. Colasinski: That is what we did when we modified the assessment.

Mr. Showe: Yes.

Mr. Colasinski: Okay. But we should be getting another contribution for that next year.

Mr. Showe: Correct.

Mr. Colasinski: The intention for that money is different than covering cost increases.

Mr. Showe: Correct.

Mr. Colasinski: That's my point. That is intended to be an emergency fund. I don't want to draw out of that too much because if there is any sort of increase that we need, it would be minimal.

Mr. Showe: Right.

Mr. Colasinski: Okay.

Mr. Showe: We'll work with Jim. The workshop will be focused on your General Fund. I will work with Jim over the next week or two to tighten all of those numbers up.

Mr. Colasinski: Okay.

Mr. Dale: As long as you are bringing up the issue, you brought up the question I had for four months and I keep forgetting to ask. The deposits, what are we investing in, the reason why that's important is to build these up more is potentially for a sprinkler system 20 years down the road, but I don't know that it's really appropriate keeping that money in a money market account.

Mr. Colasinski: Maybe a CD.

Mr. Dale: A CD or something like that.

Mr. Showe: Typically, what we've been using is the State Board of Administration (SBA) account, which is getting about 4% or 5% right now.

Mr. Dale: Oh, it is. Okay.

Mr. Showe: I'll double check that. A couple of months ago when the banking crisis happened, we ended up pulling somebody out of there because there was some uncertainty. Then I think we put it all back.

Mr. Dale: Okay. As long as we are getting in the 4% or 5% range, I'm comfortable with that, because even a 10-year bond, that's the range you're in.

Mr. Showe: I'm pretty sure that's where we're at.

Mr. Dale: Very cool.

Mr. Colasinski: Didn't we have more for Fiscal Year 2023 contributions for the golf course as far as the money that we had for profit last year? This says \$252,806 and I thought we had well over \$300,000.

Mr. Dale: Its less the bonuses.

Mr. Colasinski: Yeah.

Mr. Showe: I think that is a projection based on the budget right now. Let me double check that.

Mr. Colasinski: Okay. Because that says Fiscal Year 2023, which is our current budget.

Mr. Showe: Correct. That's actually included in the budget as a non-profit.

Mr. Colasinski: Okay. I see the projected number above that. Very good. So, we had a beginning balance of \$561,415 for the golf course.

Mr. Showe: Correct.

Mr. Colasinski: Because the last two years we had \$452,000 and then \$385,000. That's over \$800,000 and I only see \$561,415 here for *Capital Reserve* for the golf course.

Mr. Showe: We started with \$837,000 as of the end of Fiscal Year 2022. I'll go back.

Mr. Colasinski: I would just like to make sure we're tracking it correctly, because we're working hard to generate that profit. At least Jim's people are.

Mr. Showe: Yeah.

Mr. Colasinski: We should make sure that we keep it there so we can keep the golf course sustainable.

Mr. Showe: When we did that as a starting point, we showed the Board some different calculations and you guys picked one. So, I'll verify it.

Mr. Dale: Okay. So, in terms of the Proposed Budget and setting the hearing date, that requires a motion. Doesn't it?

Mr. Showe: Correct. You would want to approve that resolution. Again, if the Board is so inclined, at one of your future hearings, you still have time to do the mailed notice if you raise assessments.

Mr. Colasinski: Yeah. We need to take a look at the Proposed Budget and understand. Do we normally have that budget hearing in August?

Mr. Showe: Correct. The hearing is scheduled for August 24th. If you were to increase assessments again, the actual notices wouldn't have to go out until...

Mr. Colasinski: Until the beginning of July.

Mr. Showe: It would be 21 days in advance at the beginning of August.

Mr. Colasinski: I'm not planning on anything. I just want to make sure that we understand where we're at.

Mr. Showe: What will really drive that is your next workshop, because the General Fund is where you have flexibility over the assessments. You could adjust that. I think with the reserves that you have, you're in great shape. We will take a look at that.

Mr. Dale: The only thing that could potentially affect that is if the Engineer's Study came in messed up.

Mr. Colasinski: That is correct because we don't know the outcome of that yet.

Mr. Dale: Exactly.

Mr. Colasinski: It will be well into next fiscal year before we probably see the outcome of that based on how fast the county is moving.

Mr. Dale: Right.

Mr. Showe: We just need a motion to approve the resolution as presented.

Mr. Colasinski MOVED to adopt Resolution 2023-05 Approving the Proposed Fiscal Year 2024 Budget and Setting a Public Hearing for August 24, 2023 at 7:00 p.m. at this location and Mr. Carnesale seconded the motion.

Mr. Dale: Is there any further discussion? Hearing none,

On VOICE VOTE with all in favor Resolution 2023-05 Approving the Proposed Fiscal Year 2024 Budget and Setting a Public Hearing for August 24, 2023 at 7:00 p.m. at this location was adopted.

B. Presentation of Budget Calendar

Mr. Showe: This is your Proposed Budget schedule. It's the same type of process. We will go through the General Fund Budget at your next meeting. Then we have two meetings for the golf course and then one on the rules.

C. Consideration of Resolution 2023-06 Designating an Assistant Treasurer - ADDED

Mr. Showe: Mr. Darrin Mossing in our office moved back to Florida. He would like to be made an Assistant Treasurer of all the Districts, to help facilitate the bank account. He wouldn't

be signing any checks, but he's the President of our company. I don't expect him to have a lot of involvement, but it does give him flexibility if there are any issues.

Mr. Dale: Darrin's the one that helped us out when we had an issue.

Mr. Showe: He's the man, when it comes to anything bond, finance or accounting related.

Mr. Colasinski: Are you asking us to make a motion?

Mr. Showe: Yes, to designate him as an Assistant Treasurer. It wouldn't change anything with the way you are operating.

Mr. Carnesale MOVED to adopt Resolution 2023-08 Designating Darrin Mossing as an Assistant Treasurer and Mr. Rysztogi seconded the motion.

Mr. Dale: Is there any further discussion? Hearing none,

On VOICE VOTE with all in favor Resolution 2023-08 Designating Darrin Mossing as an Assistant Treasurer was adopted.

Mr. Showe: I know that it seems strange, but we're doing it in every District, if things need to get done. We're picking up a lot of clients and unfortunately, he's having to get a little more hands on.

Mr. Dale: He's able to talk to the bank if something is messed up.

Mr. Showe: It gives him the ability to do more things than he can do now. He moved back to Florida so that he could help facilitate that.

Mr. Colasinski: He also has a lot more power, so he can make recommendations. How many Districts does he have?

Mr. Showe: We have 300 statewide.

Mr. Colasinski: I'm asking how many you have.

Mr. Showe: I have 15 of my own.

Mr. Dale: Was the budget calendar part of that motion?

Mr. Showe: It doesn't really need to be approved. That's just the schedule for now.

SIXTH ORDER OF BUSINESS

Old Business

A. Action Items List

Mr. Showe: The fire breaks are complete.

Mr. Dale: Michelle, perhaps a good post, at some point, is that the fire breaks are complete. If there are any neighborhoods that feel something was missed, please contact Jason or Jim.

Mr. Showe: The next item is the Emergency Recovery Plan. The engineer reported this week that he has finally gotten the information from the county to be able to proceed.

Mr. Colasinski: Good. It takes time to do the analysis.

Mr. Showe: Yeah. I think Jennifer is still working with Jim on the community response letter, but I think some of that is going to be driven off of what the engineer says. So, it is probably important to get his analysis.

Ms. DeVries: I thought we changed that to writing an article in the newsletter.

Mr. Showe: Okay.

Ms. DeVries: I hadn't drafted that one. I was waiting for the Engineer's Report. Have we received it?

Mr. Showe: No. That is what I was just noting, Jen. He just received information from the county.

Ms. DeVries: Okay.

Mr. Showe: I think it's probably important to get his analysis first.

Ms. DeVries: Yeah. Okay.

Mr. Showe: We have the Employee Manual in final draft. We're just waiting to see if you have any other changes.

Ms. DeVries: I haven't had a chance to edit that.

Mr. Moller: It's good to go.

Mr. Showe: Alright. I'm going to edit the beginning of the Employee Manual. They want some description about the District. Then we'll have a new Employee Manual.

Mr. Dale: Okay.

Mr. Showe: What about the new POS System?

Mr. Moller: So far so good. We went live on Tuesday. We are still trying to figure out some of the reporting on the back end, myself and Inez, but from a front of the house standpoint,

it's very user friendly. There's clarification that Kyle and Eddie need to tweak, but it's a good system.

Mr. Showe: Okay.

Mr. Dale: Let me ask a question. There may need to be another post that Michelle might need to make. I noticed in the emails I received this week that its now JMoller@VECDD.com.

Mr. Moller: Yes.

Mr. Dale: Versus JimMiller@VieraEastCDD.com. Is that across the board for all employees?

Mr. Showe: Yes. We used a vendor that created all of your email accounts. That vendor has gone insolvent and we are no longer able to get service from them. Several of the email accounts have reached their maximum capacity.

Mr. Dale: I understand.

Mr. Showe: Folks in our corporate office have spent months trying to fix it, get the company to respond, to do anything and finally the only choice that we really had to keep operations going and make sure that we didn't miss anything, was to migrate all of it to a different email address.

Mr. Dale: Okay.

Mr. Showe: So, if you email an old address, you will get a return email saying, "*Please see the new email.*"

Mr. Dale: Okay. That's where I was going.

Mr. Showe: I made sure that was one of the key points as we were talking about it. This is a customer driven business and we cannot have people thinking that their emails got delivered and they did not.

Mr. Dale: Okay. But from now on, we should use the VECDD email address as opposed to Viera East CDD (VECDD). I actually like it shorter, but it's across the board.

Mr. Showe: It's been a little bit of a test.

Mr. Dale: We want our friends over at VECA to be able to find us.

Mr. Carnesale: There are a lot of people that have the old one.

Mr. Dale: Correct. That's the point.

Mr. Showe: That's why I made sure if they emailed the old one, they're going to get a response that says, "*Our email address has changed, please email me at this address.*"

Mr. Dale: Right.

Mr. Carnesale: That means I have to establish that on my computer

Mr. Dale: Yes. You'll have to put in new email addresses for everybody. Just use VECDD instead of Viera East CDD. Nothing else has changed.

Mr. Carnesale: I'm thinking more of a receipt saying to send it to the new address. If I don't have that as an address on my system, I'll never get it.

Mr. Dale: Well, we can work out the details.

Mr. Colasinski: Okay.

Mr. Dale: Were there any other action items?

Mr. Showe: For the parking lot, we finally got the engineer to confirm that it is good to go. So, it will be advertised next week for bids. It will out for 30 days and at your July workshop, we should be able to bring you whatever bids we received. We can discuss it at that point and you can make a decision at your July meeting.

Mr. Colasinski: Okay.

Mr. Dale: One of the things that I asked Jim to inquire about, I don't know if there's a legal requirement. Usually if you're doing away with spots, you run into problems, but we have eight curb areas in the center of that parking lot that have coquina rock in them. Those are eight spots that we can get. It would probably save them time since they are going to be digging up the entire parking lot, anyways. If we wanted those eight spots back, they seem to serve no useful function. They are not decorative. We don't have plants in them.

Mr. Colasinski: I think it's a way for drainage.

Mr. Dale: That may be. That's why I asked Jim to look into it.

Mr. Colasinski: It keeps it in one big flood of water coming across it. It helps to break that up.

Mr. Dale: Yeah. If that's the case then we should keep it, but if not...

Mr. Showe: As of now, it looks like the map has them all included. Anything in that parking lot is included.

Mr. Dale: My guidance to Jim was that I'm okay with it, as long as the entire Board is okay with this and there are no functional drainage issues. This is why I wanted to talk to the Board about it.

Mr. Colasinski: Right, because when you get water moving, that's the most damaging. It takes a lot of energy and if you break that up, then it has less energy.

Mr. Dale: Right. That may be a good reason as to why it's like that. I don't know.

Mr. Showe: Okay.

Mr. Colasinski: It involves channel water because of the drains we have out there as well.

Mr. Dale: Correct.

Mr. Rysztogi: What advertising do we have to do?

Mr. Showe: The ad will go into Florida Today. Then I will personally send it out to several vendors that we used in the area to make sure that they get it and bid on it.

Mr. Rysztogi: Why is that the only one?

Mr. Showe: You have to use a publication of general circulation, which is defined by Florida Statutes. We can do it in other places.

Mr. Dale: Is that county site up and running yet?

Mr. Showe: No. Neither is any county site that we deal with in Central Florida. The funny thing is some of the counties in South Florida, since they have realized that they can charge for it, they are actually charging almost as much as the newspapers.

Mr. Dale: That's dirty.

Mr. Showe: We will evaluate that when we get there, but obviously, if the engineer is okay with changing that out, once you select a vendor, you can make a Change Order, if that's something that you want to do.

Mr. Dale: Okay.

Mr. Showe: We anticipate that out at the end of the month and then we will work through that process. We will get you bids back.

Mr. Dale: Okay. Thank you. Where else are we?

Mr. Showe: Turf management of Woodside. Are there any updates?

Mr. Moller: Yeah. I actually had a couple of guys, Pete and Eds guys, repairing the children's mound where the erosion was by the little houses on top of the tunnel. We backfilled it, packed it down, put some sod down and put some turf mats on top to try to help save the turf for the kids that like to take shortcuts around there. That's all done. I think the irrigation system gremlins have been worked out and haven't thrown a fault in two weeks. Next month, we'll schedule another day. I know that I need some sod around the golf course. So, we want to get

two pallets of Bermuda, one pallet for the park and one for the golf course. There are some erosion areas on that mound that we'll fix up.

Mr. Dale: Can we go with Bermuda?

Mr. Moller: I'm sticking with Bermuda.

Mr. Dale: It's what we should have used to begin with.

Mr. Moller: That's what is on the hills.

Mr. Dale: Yeah.

Mr. Moller: The mound makeup doesn't have a lot. Its Florida and we are in our drought season. It's a mound. I don't care how much irrigation you throw at it, it's going to struggle.

Mr. Colasinski: It's going to dry up.

Mr. Moller: Yeah.

Mr. Showe: The final thing we had was the parking lot for the driving range.

Mr. Moller: I emailed the HOA and have not heard back. I just received a response that they were going to talk about it, but I haven't heard anything since.

Mr. Showe: That's all we have for action items.

SEVENTH ORDER OF BUSINESS

Staff Reports

A. General Manager's Report

Mr. Showe: We have the General Manager's Report.

Mr. Moller: Alright. The fire breaks are done. I have a quote from American Shoreline that Ed received for the lake banks. This takes care of two lake banks that were on the 2022 schedule, two lake banks on the 2023 schedule and one lake bank that he identified as a Top 3 lake bank, which is Lake 23 in Collingtree. All of those lakes put together come to \$163,100. Mr. Bill Anderson is going to keep us at \$35 per linear feet. He has gone up to \$45 to \$50 in some locations. It's a lot more than we budgeted for.

Mr. Colasinski: It is.

Mr. Moller: Like I said, two of them should have been done in 2022 and it takes care of the two in 2023.

Mr. Colasinski: What are the criteria? Do you understand the criteria on how we prioritize? If you know, fine. If you don't, I understand.

Mr. Moller: I don't. I just had Ed go out and prioritize them.

Mr. Colasinski: I want to understand that because the last round of lakes, were in the same area and we have other communities as well. So, I'm just trying to make sure.

Mr. Moller: The lake banks are Lake 23 in Collingtree, Lake 24 in Hammock Trace, Lake 27 in Hammock Lakes, Lake 31 in Heron's Landing and Lake 61 in Heritage.

Mr. Colasinski: Alright. So, that's something we need to talk about for next year's budget, because we typically only allocate like \$35,000 every year. That's not nearly enough based on the demand. The number one asset that we have in this community are the homes. Some people thought it was the golf course, but it's really our homes.

Mr. Moller: Yeah.

Mr. Colasinski: So, we need to take a look at that and increase our budget to cover the cost of those four lakes.

Mr. Showe: What is the cost?

Mr. Moller: \$163,100.

Mr. Dale: Wasn't the original estimate around \$240,000?

Mr. Moller: I believe so.

Mr. Showe: If he didn't hold his prices, you would probably be right there.

Mr. Dale: Okay, so it's only one of those lakes and the golf course.

Mr. Colasinski: Yeah. I wanted to understand what the criteria was.

Mr. Showe: When they initially did it, the old engineer prepared a map. His criteria are the distance from the lake bank to the home lot.

Mr. Colasinski: Okay.

Mr. Showe: The theory is if that deteriorates, you are deteriorating CDD property. So, to some extent, it's us that's losing and not the homeowner. But closer to that line is where we make the high priority differential.

Mr. Colasinski: Okay. I understand that.

Mr. Showe: We can include it in next year's budget, if that's the Board's desire.

Mr. Colasinski: I would like to do that.

Mr. Showe: Okay.

Mr. Colasinski: Just so we get it done. The other thing is getting the people available to do the job, if we tell them now. Then we can get them booked in that timeframe.

Mr. Moller: Yeah. Bill should be ready to go in October or November.

Mr. Colasinski: That's right.

Mr. Dale: By the way, that wasn't me saying yes. At the last meeting, there was consensus to push that into the next budget.

Mr. Showe: I'll make a note of that and make sure that's in the budget.

Mr. Dale: And get economies of scale out of that.

Mr. Showe: That makes sense if you can do more of it at one time. Then you're not paying him to mobilize as well.

Mr. Colasinski: Right. Half the battle is getting here.

Mr. Moller: Other than that, launching off of the shoreline restoration, I had a homeowner inform me at the HOA meeting on Monday, that there was a rumor being spread that we are no longer maintaining the lake banks. Hopefully, this clears that rumor up since it's on the record.

Mr. Dale: Yeah. We are about to spend more money on lake bank restoration and waterways than we have ever spent. We are not maintaining it.

Mr. Colasinski: Again, homes are our number one asset in this community. So, we have to take care of that.

Mr. Dale: Right. We also heard the other fun rumor that our chef was leaving.

Mr. Colasinski: We don't want to get rumors introduced in meeting minutes.

Mr. Dale: My point is that goofy rumors are in abundance.

Mr. Moller: Alright. The golf course just finished aerating all of the greens. We did three fairways on the front and three fairways in the back. For the next round of aerifications, we'll do three more fairways in the front and back. We will have all 18 fairways aerified at least once. I'm not worried about the tees. They did a dry run on the greens today and they came out phenomenal. They did a great job. I spoke to Sean, our Superintendent from Landirr about the putting green and he said that Mr. Mike Roberts has a start date for us in June. I'm still waiting for the contract to be signed.

Mr. Dale: What kind of timeframe do you estimate?

Mr. Moller: Three-and-a-half months.

Mr. Colasinski: There are many variables.

Mr. Dale: I didn't know if this was a one-time thing.

Mr. Colasinski: We need to remind them that we need a legal review before the contractor can start and we can't predict how long it will take.

Mr. Moller: I understand.

Mr. Colasinski: Just let them know the sooner we get that, the sooner we can start the legal review. That will get us closer to a date in June to start.

Mr. Showe: Even if they are not finalized with the proposal, if they can just get us one that is in basic form, we can fill in the blanks later.

Mr. Moller: Other than that, I will go over the financials. As of the 24th, the golf course is sitting at \$114,882 with a daily average of \$4,787 and projected revenue is \$148,000. To put it in perspective, last year we were at \$127,000 for the month. Food and beverage are sitting at \$60,772. There is projected revenue of \$78,497 and last year, we did \$53,000. So, they are already \$7,000 ahead of last year.

Mr. Colasinski: Okay.

Mr. Moller: Year to date financials, as of April 30th, we are in good shape. We are running \$5,000 ahead of last year. We had one hole closed for irrigation and another hole closed for culvert repairs on Hole 7. I think we should easily hold our own this summer. For golf operations, we talked about Club Caddie. I have a lease for a new ball picker that expires this month. A new ball picker with a cage costs \$13,500. So, we will be replacing that lease.

Mr. Colasinski: Is that an annual lease?

Mr. Moller: Its \$13,500 for the machine.

Mr. Colasinski: Right.

Mr. Moller: We have a four-year lease.

Mr. Colasinski: Okay.

Mr. Dale: Jason, when Jim is making the executive call, what are his limits?

Mr. Showe: With limits specifically, there is new legislation on that. The county is looking at audits differently. We just need to have Board approval.

Mr. Dale: I don't want him to feel like every small \$5,000 or \$6,000 lease needs our approval.

Mr. Colasinski: Maybe we need to get clarification on the new legislation.

Mr. Dale: Yeah.

Mr. Moller: I emailed Jason and asked him about it. He said to bring it up at the meeting.

Mr. Colasinski MOVED to approve the lease for the ball picker and Mr. Carnesale seconded the motion.

Mr. Dale: Is there any further discussion on the ball picker? Hearing none,

On VOICE VOTE with all in favor the lease for the ball picker was approved.

Mr. Moller: Since we are on top of the leases, our cart lease expires this fall. I reached out to Easy Go and Yamaha for quotes.

Mr. Colasinski: What options are you looking for on these?

Mr. Moller: Basically, just what we have now, ones that include a lithium battery.

Mr. Colasinski: Yeah. That's one option. What I'm talking about is for instance, we do not have USB ports on any of our carts right now. At most of the places that I go to, the carts have USB ports. When I inquired before, Tim said that they wanted \$6 per month per cart for USB ports. I don't know if that's true or not, but I wanted to inquire about it.

Mr. Moller: Okay.

Mr. Colasinski: The other thing too is the makeup of the carts. Most carts have two boxes and a seed box. In the summertime, when people want to take beverages on the golf course, they get them from the restaurant, but we get a plastic bag with ice in it and it lasts about two holes and then falls apart and gets warm. Do we want to consider coolers on the other side of that cart in addition to the seat. Other courses have a seed bottle with a cooler on one side and a seed box on the other side. Is that something we would like to consider?

Mr. Moller: We can look into it. I'll talk to Jeff about it.

Mr. Colasinski: That's fine. Look at some of these options.

Mr. Dale: Right. However, if we do go that route, people will take them home. The restaurant bought about 50 coolers and they are all gone.

Mr. Moller: At other golf courses, we just use those for marketing purposes. We basically slap it on there and if people take it, we lost a couple of bucks and now there's a cooler with our label on it floating around.

Mr. Colasinski: These are a different type of cooler.

Mr. Moller: It's a hard cooler that slides on.

Mr. Colasinski: It's just like the seed box, but it has a mounting bracket. It just slides on the mounting bracket.

Mr. Moller: People will take those.

Mr. Dale: That's my point. So, do whatever we need to do to secure it.

Mr. Colasinski: Talk to Jeff because there are different operations behind that. Another thing is, with the USB port, how you maintain the carts will dictate how the USB port works. So, if you are hosing it down, you could get one that works or doesn't work.

Mr. Moller: Right.

Mr. Colasinski: Because you get corrosion in there. That occurs when it interacts with water. So, that's the other side of things. I think a lot of people now are using USB ports for speakers as well as GPS devices and for charging their phones. I think it's a nice feature to have on a golf cart, but then we might have to change our procedures for cleaning the carts so they stay active. When I go to one golf course, I take my cable and plug it in and see if it works before I take that cart. On other courses, they work just fine.

Mr. Moller: I got you.

Mr. Colasinski: So, I would like that option on there. I think it's a good technology upgrade. People are using more technology on golf courses is helpful. So, take a look at that.

Mr. Moller: I will.

Mr. Colasinski: Thank you. I appreciate that.

Mr. Moller: Pete pressure washed all of the outside flooring at the Clubhouse facilities this week.

Mr. Colasinski: It looks great.

Mr. Moller: The bar area, the breezeways, concrete out the back and concrete on the front turned out really good.

Mr. Colasinski: Yes it did.

Mr. Moller: I ordered signs for three doors at the restaurant, that had a disclaimer saying, "*No Golf Shoes Allowed,*" to discourage people from wearing golf shoes into the restaurant.

Mr. Dale: Right.

Mr. Moller: Pete also took the two doors off of the restrooms, stripped them all the way down to the bare metal and treated the rust. We have two stainless steel plates that we need to put on both doors, basically where everyone's hands go.

Mr. Colasinski: To keep the acid down?

Mr. Moller: Yeah. That's how the doors got so nasty. Other than that, I think we talked about the Thermacell® system. It is working well as a mosquito deterrent.

Mr. Colasinski: Great.

Mr. Moller: I'm still working with Pete getting everything set up. Once we're done with that, we'll get the measurements for artificial turf.

Mr. Colasinski: Great.

Mr. Moller: We did replace the signs at the dog park for maintenance. I already talked about the erosion repairs. I had them freshen up all of the mulch in the spiderwebs. I don't think we need to purchase any new wood shavings right now. We will just give it a good turn over and freshen it up.

Mr. Dale: But you have the company that we go to.

Mr. Moller: Yeah. I have the information when we do need it. I still need to update the timers for the outdoor lights. I did look into our Golf Pro, Mr. Mike Hogan's contract. He's good until September. I will get with him prior to September and take a look at his contract.

Mr. Colasinski: Okay.

Mr. Dale: Before you do, just have a quick talk with Michelle about things that she can do that we can offer to Mike.

Mr. Moller: That's all I have.

Mr. Colasinski: I have a question on trail fees, because when I look at our budget for the year, we have \$240,000 in our budget and our actuals last year was \$265,000. Currently, our actuals for this year are \$87,000. So, we are well down for the calendar year.

Mr. Moller: Okay. Is that just for trail fees?

Mr. Colasinski: No. It says, "*Season Advance/Trail Fees.*" I just want to understand, first of all, how many members we have now versus last year. Secondly, how we are collecting the trail fees, how we are enforcing the collection of trail fees, how we enforce when patrons go out onto the golf course with their own cart and how we verify that people paid their trail fee. It is not as much about the money as much as the agreement that they signed. That's the real issue

there. I just want to make sure that we are current with those agreements and collecting the appropriate trail fees as well as far as the budget.

Mr. Moller: Yeah. That's going to be a lot easier to research, looking at the Club Caddie member and customer database versus the EZLinks ones.

Mr. Colasinski: Okay. Good. Get the system working first and then we'll talk about the reports. The reports will come in time. Once we get the system established, that's one of the areas I would like to investigate, so if we're missing revenue and people upping their agreements, we get that taken care of.

Mr. Dale: Where that becomes more obvious is that a lot of people show up and nobody checks into the Pro Shop.

Mr. Moller: Yeah.

Mr. Dale: So how are they paying?

Mr. Colasinski: There are still some practices out there too, where people say, "*Are you a member*" and they just let them through. We have golf balls and golf baskets that are missing. I witnessed yesterday where a couple of women went around the driving range hitting balls early in the morning and when they were done, they put the balls back in the basket and put the basket in their own cart and drove away. That's money we're losing out on because we have to buy more baskets and have enough baskets to serve the people that are using the driving range as well as buying additional golf balls to make sure we have enough for our customers. We put up signs that those items need to stay there, but there might be a way to recover some of the money by increasing trail fees. That's just a suggestion. Do the research and then we'll have the discussion again. Thank you. I appreciate that.

Mr. Moller: No worries.

Mr. Dale: At a time where it's tough to retain people, we have to think about the employees. It's not just the salary. We have a great health insurance and benefits package. One of the things that strikes me though is that we don't have a 401K option available to employees. I don't know how you guys would like to proceed, but I recommend doing a little bit of research on that and the type of contribution.

Mr. Colasinski: Yes. Absolutely. Where we can make a contribution for an employee's 401K.

Mr. Dale: Usually, they get the option of adding the fixed amount after you set up time limitations. One year is typically the average.

Mr. Colasinski: I suggest a nominal percentage of contribution of 3%.

Mr. Dale: Where you match it or you automatically contribute to it.

Mr. Colasinski: I think we should automatically contribute to it. Matching is nice, but I think in the end you are really trying to serve the employees.

Mr. Dale: Right. When we do that there are features that you can build into the plan for when they get tenure, they're vested in the program. We can discuss that later.

Mr. Colasinski: For a lot of employees, if you look at their years of service and it exceeds the vested year of three years, we would make them immediately vested in it.

Mr. Dale: Right.

Mr. Showe: We could ask our vendor. I'm sure they have options.

Mr. Colasinski: Absolutely.

Mr. Dale: Because of the way that the rumor mill works around here, I want to say on the record that as a Financial Advisor, I will have no part in this other than asking the due diligence questions.

Mr. Colasinski: That's fine.

Mr. Dale: That's what I'm here for and where my expertise comes in.

Mr. Colasinski: You can take a look at that with the vendors.

Mr. Showe: I'm sure we can do that.

Mr. Dale: Good deal.

B. District Manager's Report

i. Reminder of Form 1 Filing Requirement Deadline – July 1, 2023 - ADDED

Mr. Showe: The only item that I have under the District Manager's Report, just for information, all Supervisors are required to fill out their Form 1 by July 1st. You should receive those in the mail shortly.

Mr. Dale: That's important.

Mr. Colasinski: Mail at home?

Mr. Showe: Whatever your mailing address is through the Supervisor of Elections. You will get a new Form 1. You will just have to fill that out and return it by July 1st.

Mr. Colasinski: Okay.

Mr. Dale: Good.

Mr. Showe: If not, we'll hound you for a few months afterwards.

Mr. Colasinski: I'm leaving on June 24th.

Mr. Showe: Hopefully they mail that soon. I haven't seen mine yet, but just keep an eye on it.

Mr. Dale: Since we're on that topic, because we had a problem last month having a quorum, I will not be at the workshop next month, but I will be at the meeting.

Mr. Showe: Okay.

Mr. Dale: It sounds like you are going to be the reverse.

Mr. Colasinski: That's right. I will be here for the workshop, but I will probably not be here for the meeting.

Mr. Dale: Jen will be calling in because of the damage to her home.

Mr. Showe: If anybody can't make it besides Rob, we need to know as soon as possible.

Mr. Colasinski: I will be here for both meetings in June because I don't leave until the 24th.

Mr. Carnesale: I will be here as long as my health allows since I am now scheduled on June 5th to have an operation on my back.

Mr. Showe: If there's any reason you can't make it, just let us know in advance.

Mr. Dale: The workshop isn't as critical as the regular meeting. It sounds like we have a surplus for the regular meeting.

Mr. Showe: If we have to cancel the workshop, we will get Jim's edits, send the budget out and just take comments from everybody individually. There's a way to work that out if need be.

Mr. Colasinski: Let's go through those three months then. I will not be here for the July 13th workshop.

Mr. Showe: Okay.

Mr. Colasinski: I will be here on July 27th. In August, the workshop is on August 10th. I won't be here for that, but I will be here for the August 24th regular meeting.

Mr. Dale: When is the July meeting?

Mr. Colasinski: July 13th is the workshop and the regular meeting is on July 27th.

Mr. Dale: I'm actually good for both of them.

Mr. Colasinski: Okay.

Mr. Showe: It sounds like we're okay, but if anybody can't make it, let me know.

Mr. Colasinski: Things happen.

Mr. Showe: Absolutely.

- **General Manager's Report (Item 7A)**

Mr. Dale: Also in the General Manager section, Jim, do you want to talk about the meeting we had with the sign guy?

Mr. Moller: You can take it.

Mr. Dale: We're still looking into the electronic signs. I don't have anything to present now. He did send me and Jim a graphic of one that would go in front of the entrance of the golf course, but I asked him for a Plan B because it was exceptionally large and would look like a billboard. I asked him to try to scale it down. We also needed some numbers associated with it. So, we don't have anything on that front. Then he also went out and took measurements at Woodside Park. But the long and short of it was that on Murrell Road, it doesn't appear there is going to be any effective way to put up a sign at the golf course. It's not a county thing. It's a combination of the HOA owning the property. Where ours would actually go would either be far off of the wall or above the wall and it would be unsightly. It just didn't make sense. You wouldn't be seeing it from the stoplights. So, what the game plan at this point is a smaller maybe 4x4 or 4x3 at the entrance to the golf course that would effectively be like a bulletin board and then we would get pricing on what one would cost at Woodside Park.

Mr. Colasinski: Jason, this is another item for the budget for next year to budget for both of those signs. The sign at Woodside Park would also have expanded electrical capability.

Mr. Dale: Yes.

Mr. Colasinski: So, we would have to get an estimate for that and then roll that into our budget. It would be for signs in both locations, but also the improved upgrade in electrical service at Woodside Park as well.

Mr. Dale: Okay.

Mr. Colasinski: If you and Pete could talk a little bit about the service that you wanted out at the park and talk to Ed as well from a functional perspective, on what they need and where

for power. Also, if we want any other security lights on there too. But that will dictate the amount of service upgrade that we might need or maybe we have enough right now. The sign location is key with regards to power. We also talked about maybe fountains down there too, right?

Mr. Dale: Yes, one fountain.

Mr. Colasinski: We just have to figure out what the load would be. You guys talk through that. You both have enough knowledge in that area.

Mr. Moller: Okay.

Mr. Colasinski: Think about what you need in the park and where you want it. I know that Pete talked about the need for additional service to do maintenance in certain areas of the park instead of running a 150-foot extension cord. If we can get electrical service there, hopefully it can be locked up and so forth. That would be very helpful.

Mr. Moller: Will do.

Mr. Colasinski: Thank you.

Mr. Dale: The only other issue golf course related, and I don't want to get too deep in the discussion on this, but I do want to surface discuss it so we don't start putting a lot of time and energy into the issue and then find out there's no support on the Board for this. But we have had discussion at previous meetings about doing a name change of the golf course, to differentiate and make the message clear to the public that this is a public golf course for everyone's use.

Mr. Colasinski: Right.

Mr. Dale: Of the people that I have talked to, what seems to be the general consensus in terms of name changes, instead of it being "*Viera East Golf Club*", which seems to be the issue, it would be the "*Viera East Golf Course*," which most people are supportive of. The Club part is what gives people the perception that its private and they can't come. I still get asked that at least twice a week. After all of the marketing and everything we have been doing, I'm still being asked, "*Well, am I allowed to go there.*"

Mr. Colasinski: I get that question at the restaurant.

Mr. Dale: Exactly. So, at this point, I'm not really entertaining a motion. I'm just asking if there would be strong opposition to changing the name to "*Viera East Golf Course*," because I know that we talked about it in the past. We've thrown out other names and I'm seeing head

nodding. So, I'm just going on the assumption that everybody seems fairly accepting of the word "Course" instead of "Club."

Mr. Colasinski: Yes. If the change is just that minimal, from "Club" to "Course" and you're not trying to come up with a whole new conceived thing, then I have no problem with it at all. If anything, it will finally settle the question of whether this is a club.

Mr. Dale: The other thing that it does, which I think was an issue for many residents, they had the perception that this was their course and they didn't quite understand the fact that its owned by the entire CDD. So, I think it does offer a differentiation.

Mr. Carnesale: Then the question becomes would the large signs have to be changed like the one coming in?

Mr. Dale: Actually, the one coming in is for the HOA.

Mr. Colasinski: Its digital.

Mr. Dale: That is the HOA because they are the Viera East Golf Club community.

Mr. Carnesale: That is what everybody sees.

Mr. Dale: Right.

Mr. Carnesale: You need to change the name inside.

Mr. Dale: You're thinking too linear. It's not just changing the name. It's all of our marketing efforts, what happens at Woodside Park, all of Viera Voice ads and the messages that are going to change. It's not as important as a couple of signs, is what I'm trying to get across. The other issue is the one where there will be more input and everybody is going to want to put their two cents in, on the existing Viera Company logo. There have been discussions about changing that. I think that is just a conversation that we continue. We let Michelle come up with some designs.

Mr. Carnesale: There actually is a different logo.

Mr. Dale: You're talking about the CDD logo. Maybe we go to something like that.

Mr. Colasinski: We have an opportunity to pursue something else.

Mr. Dale: Right.

Mr. Colasinski: It's good to look at other options in addition to the current CDD logo since we have the opportunity.

Mr. Rysztogi: That's conflicting information.

Mr. Dale: Right because you have the logo.

Mr. Rysztoji: It's the Viera logo.

Mr. Colasinski: The Viera Company logo.

Mr. Carnesale: Right.

Mr. Dale: You just nailed it. That's the reasoning behind it. We're not The Viera Company.

Mr. Rysztoji: Right.

Mr. Dale: They are doing a great job with the development of the community, but we are not The Viera Company and we want a separate perception.

Mr. Rysztoji: This is the CDD's logo.

Mr. Dale: Correct.

Mr. Rysztoji: There is the golf course logo and you don't want to be just the golf course.

Mr. Colasinski: Right. That's why it's going to be for the District because we have many assets.

Mr. Dale: Right.

Mr. Rysztoji: For example, the golf course logo implies that it's for the golf course.

Mr. Colasinski: But that's why we want to stay away from the golf course logo. We want to have something that's for the entire District.

Mr. Carnesale: That's why I was saying in terms of emails coming to me, it's my name that goes out.

Mr. Dale: Right. So, we keep it simple. That's the discussion we will be having. I just didn't want to start the process only to find out that we like it exactly the way it is.

Mr. Colasinski: I will make a motion to change the name of the golf course from the "*Viera East Golf Club*" to the "*Viera East Golf Course*."

Mr. Carnesale: Down the road we will discuss the details.

Mr. Colasinski: Like the logos and everything else.

Mr. Dale: Alright.

Mr. Colasinski MOVED to change the name from the Viera East Golf Club to the Viera East Golf Course and Mr. Carnesale seconded the motion.

Mr. Dale: We have a motion on the table to change the name of the golf course from the Viera East Golf Club to the Viera East Golf Course. As I understand it, the branding discussion will follow.

Mr. Colasinski: Yes.

Mr. Carnesale: That logo is already out there. It belongs to the entire VECDD.

Mr. Colasinski: The motion is to change the name of the golf course.

Mr. Dale: Yes. It's just for the name of the golf course. We're not talking about the logo, although that's part of the process.

Mr. Colasinski: That's correct.

Mr. Carnesale: Okay. All I'm saying is it should be something that covers the entire VECDD.

Mr. Dale: I understand.

Mr. Colasinski: I think we agree to that, but we're still looking for feedback on the motion.

Mr. Dale: I got you. Is there any further discussion? Ron, do you want to add anything?

Mr. Rysztoji: No. We're changing from the Viera East Golf Club to the Viera East Golf Course.

Mr. Dale: Club to Course and then looking at rebranding of the logo that everyone will decide on. Okay. We don't have any further discussion.

Ms. DeVries left the meeting.

On VOICE VOTE with all in favor changing the name from the Viera East Golf Club to the Viera East Golf Course was approved.

Mr. Dale: Jim, I'm sorry. I know you like being in charge of a club, but you are now in charge of a course.

Mr. Moller: I'll update my resume. I don't know if just by changing club to course will be enough, because I know that most people just consider us Viera East and not the Viera East Golf Club.

Mr. Dale: Right.

Mr. Colasinski: It's a start.

Mr. Showe: I think that's where the marketing has to be.

Mr. Dale: That's what it's really all about.

Mr. Colasinski: I would like to hear from Michelle.

Ms. Webb: We have to start doing more marketing with videos. Because there is data to support that. We are posting on the Facebook page, but from just me taking it over from Golf Now, our Instagram has gone up 295%.

Mr. Dale: In the past two to three weeks?

Ms. Webb: Five weeks. We are trying to get a video of Eddie's course map. So, I've been tracking Instagram, which is the new TikToc. I'm going to start doing that because our highest viewers are in the 25 to 45 years of age.

Mr. Dale: Can I have you pause just for a second. Just for the minutes, what I want people to know is we are going to segway into the marketing portion and then come back to the restaurant.

C. Lifestyle/Marketing Report

Ms. Webb: I think we do need to do a big push under videos. I'm going to do video on June 3rd for our trails in Viera because there are no maps of our trails. So that's one of the things that I have planned. We have to start doing those because people will watch the video and get more informative. I think that's been the drive. I didn't want to push that until we had our golf page and it changed over. So now the rates are posted and everything was transferred over on the Viera East Golf Club webpage.

Mr. Colasinski: I haven't looked at it yet.

Ms. Webb: I've been working with staff to transfer everything over.

Mr. Colasinski: I don't know the address.

Ms. Webb: It's still the same one www.Vieragolf.com.

Mr. Colasinski: Alright.

Ms. Webb: It's under the same ownership. We have been adding, changing and fixing things and making sure that we put the right stuff on there. So, now that's where we need it to be, we can upload videos. I didn't want to uploading videos when the page was a mess.

Mr. Colasinski: Okay, so to follow up with that, Golf Brevard has two courses in the county and their manager does videos. For instance, they have an irrigation system update and

will do something for the aerification dates. So, if you want to do some videos, just to get that information out there, it will be pretty well received.

Ms. Webb: We have an aerification video out there that's freaking everybody out.

Mr. Colasinski: What I'm getting at is we need to have videos of people who are running our business, like a video of Jeff and the servers. I'll get you to do some things like about the fire breaks. I'll get Eddie to talk about events at the golf course, since he's the Program Manager. I fully agree with you, is my point. I'm seeing other people doing them as well. Pinehurst does a lot of videos on Instagram.

Ms. Webb: We're going to be doing a lot with that.

Mr. Colasinski: Do you have equipment other than iPhones?

Ms. Webb: I have several things that I can use.

Mr. Colasinski: Alright. Very good.

Ms. Webb: All I have to do is take the video. I've done that for the golf course already.

Mr. Colasinski: Okay.

Ms. Webb: I did one with the ball dispenser and things like that.

Mr. Colasinski: Alright.

Ms. Webb: That's pretty easy. I will do flyers here and there. Things like that. We went through June with all of this and now I'm planning for July, August and September.

Mr. Colasinski: By the way, high compliments to you for the board that we have at the Clubhouse. What you did to make it all available and usable. Every one of them is cool. I think it looks wonderful out there with all of the graphics. I looked at the pictures. I actually stood the other day and just watched. It's actually kind of cool. Better than that old ice machine.

Ms. Webb: I have been watching Facebook. Now we have ownership of the Facebook page, nobody else.

Mr. Dale: I thought they were still the administrator.

Ms. Webb: They are pending removal. Then we became the administrator. Being the Office Administrator, I could not get in. They kept saying that we don't have ownership, but I gave them a screenshot.

Mr. Dale: I know it has to be associated with a person, but can we get one of the two of you on as Admin? You don't have to do anything with it. If somebody gets run over by a bus, I want backup.

Mr. Showe: That's fine. You can include me.

Mr. Dale: Alright.

Ms. Webb: You have to send me a link.

Mr. Showe: I got you.

Ms. Webb: So, the golf page went up quite a bit. In April, we had 1,470 people who were following us and since we took it over, it's now 1,629. I think it's just the concept. It gets out there. The page visit went out to 25.9% and follows went up 18.5%.

Mr. Dale: What else went up, that we talked about last night? The reviews went up. It's hard to move it. It went up from 4.0% to 4.1%. It was kind of cool.

Ms. Webb: Instagram is what really picked up. Just from May 19th, it went up 4.4k people. We never had that on our Instagram. Our page visit went up 292%. So that was really big. Our peak year was up 520%. Our Instagram page went up 325%.

Mr. Colasinski: Wow. We need to leverage that.

Ms. Webb: That's what I'm leading too. For Facebook, we have some of our older followers.

Mr. Colasinski: Experienced followers.

Ms. Webb: Yes, experienced followers.

Mr. Colasinski: We need to do the spectrum.

Ms. Webb: Yes.

D. Restaurant Report

Ms. Webb: For Hook & Eagle, I spent the best money for our District ever. It is \$600 per year for the *Destination Brevard* Facebook page. They do advertising, a ton of advertising. We hit about 27,000 people and ever since I contracted with them, we now have over 276,639 people.

Mr. Colasinski: Wow. For \$600?

Ms. Webb: Yes. That is an immense jump. It's really crazy how much our followers went. We had 6,604 visits today.

Mr. Carnesale: In one day?

Ms. Webb: In one day.

Mr. Colasinski: Wow.

Ms. Webb: Since we posted last night.

Mr. Colasinski: Holy cow.

Ms. Webb: It just blew us up. So, that's why it's getting overwhelming on weeknights.

Mr. Dale: On burger night.

Ms. Webb: Yeah. I was a little hesitant at first, but he has so many dollars on that page that come and go. That's amazing. I just wanted to let you know. When I go in and market, I want to see that because even though we won *Space Coast Magazine* review, we're done with it. So, when those big things happen to us, we get these big bulk of people that follow us. We were nominated for Best Golf Course by Florida Today. They contacted me and said, "*Well, you got several nominations as Best Golf Course in Brevard County. Do you want to do it?*" So, do we want to push it?

Mr. Dale: It doesn't cost us anything.

Ms. Webb: Voting starts on June 6th. For the last one, every vote they received, if they show proof that they voted, they received one round of golf. So, they would have to vote 18 times to get 18 rounds of golf. It was just an incentive for the golf course. We can offer that again.

Mr. Dale: The way that I look at it, it doesn't cost us a dime. You're right. I wouldn't be as inclined to drop several grand in ads because of the way that it went down last year. I'm still not happy about that.

Mr. Colasinski: I would say, "*Keep your legs in Viera East.*"

Mr. Dale: Right. We have no gators.

Mr. Showe: Not on the record.

Ms. Webb: Do all of our HOAs have actual email addresses?

Mr. Colasinski: Are you talking about CDD email addresses?

Ms. Webb: Yeah, for people in the cart barn. I can send out a big staff email.

Mr. Moller: I just made a note. If you make me a flyer, I'll pass it out to all of the managers and the managers can give it to their staff.

Mr. Colasinski: Yeah, because they have meetings.

Mr. Moller: I think so. Eighteen votes equal one round of golf or else we have people with 25 rounds of free golf.

Ms. Webb: It starts on June 6th and closes on June 30th. I'll send you the exact dates. Women's Golf Day is coming up on June 4th. They usually end up reserving a whole week and I told them that we weren't going to give them a week.

Mr. Colasinski: A day is sufficient.

Ms. Webb: We have 35 ladies scheduled to come out.

Mr. Colasinski: Really?

Ms. Webb: I will know the exact number tomorrow. July 23rd is Food Truck Frenzy, which is a food truck fun day for families. We'll have games and food trucks. I talked to Andrea at the Zoo again to see if she can help us with the trails and do a fun trail with the kids.

Mr. Colasinski: Another thing that I want you to think about, we talked about enhanced electrical service at Woodside Park. We talked about the maintenance aspect of that and the recreational aspect, if you could give some input to Pete and Jim as to where you would like to have electrical service. If you want to project a movie, where would you like to have service out there? Where do you think you might need power for the Farmers Market or other activities that you have? Talk about where you would like to have it and we'll let them figure out the amount of amperage you might desire. It depends on what you're trying to do, if it's an electrical motor versus a projector or something like that.

Ms. Webb: Okay.

Mr. Colasinski: I want you to think about that and then talk with Jim and say what you want because maintenance is very important, but it's also part of the community and that service should be used for recreational activities. So just give it some thought, because if we're going to spend the money, now is the time.

Ms. Webb: Right. I'm good with that.

Mr. Colasinski: Great.

Ms. Webb: I have no problem with that. In November, I'm going to put together a casino night for a charity. I'm going to reach out to the SPCA.

Mr. Colasinski: Who is the SPCA?

Mr. Dale: Society for the Prevention of Cruelty to Animals.

Mr. Colasinski: Yes. Absolutely.

Ms. Webb: I figure since we have a dog park.

Mr. Colasinski: Sure.

Ms. Webb: The casino night would actually be in the corridor, right as you walk in.

Mr. Colasinski: Yeah. We have plenty of lights out there.

Ms. Webb: We can use the outside bar area. There are a couple of lounges for that. It would be an outside event. The date would be determined by the SPCA. Are you guys okay with that?

Mr. Colasinski: Oh yeah.

Mr. Moller: I think as long as it stays local.

Mr. Colasinski: You might get Mr. Wayne Ivy to show up for that.

Ms. Webb: We could use the SPCA or a women's shelter.

Mr. Colasinski: There's no reason you can't have one in November and one in February.

Ms. Webb: Yeah.

Mr. Dale: They are just playing for points, right?

Ms. Webb: Yeah. So those are the things on my agenda. We did join the Chamber of Commerce as well. I can do a dual advertisement through their travel guide. That's my report. I did put out a Teacher Tuesday.

Mr. Dale: Does everybody know what Teacher Tuesday is?

Ms. Webb: All teachers get 20% off the rack rate for golf.

Mr. Moller: Did we just limit it to teachers?

Ms. Webb: School teachers. It's through August 1st. I spoke to David about the grants that we're applying for. It will help some of the things that we're going to start doing at the park. I'm going to try to reach out to areas outside to bring them in so that its more for tourism. The more that we do for tourists, how they come in and benefit from us, helps our chances for those grants. Are there any questions for me? Go on the golf page and check it out because Ashley has done a really good job.

Mr. Dale: Could you talk real briefly about what you've done since you're not going to be here for most of June?

Ms. Webb: I am diligently setting up our programs. I'm creating a flyer.

Mr. Moller: We can't change any schedules. Is that what you're saying?

Ms. Webb: Don't. I just advertised for brunch and I heard that brunch might not occur. So, no changing anything.

Mr. Dale: There is no change.

Ms. Webb: The aerification date is on the webpage, just so you know. It's getting nicer. I have pictures coming in.

Mr. Dale: Thank you, Michelle. Jim, Jeff and I had a meeting the other day where both sides of the house could do some coordination. There were a few decisions made at that meeting between the two leaders. From June 5th to October 2nd, the restaurant will be closed on Mondays. The reasoning behind that is we ran the numbers and we are basically at best breaking even on Mondays as we head into the summer. It helped us with some of the staffing issues that we have as well as the maintenance, all of those kinds of things. What the restaurant is going to do though, is continue beverage service, but I can't remember whether its 9:00 a.m. to 1:00 p.m. or 10:00 a.m. to 2:00 p.m., that you guys decided on.

Mr. Colasinski: I think it was 9:00 a.m. to 1:00 p.m.

Mr. Moller: I think it was 9:00 a.m. to 1:00 p.m.

Mr. Dale: I think its 9:00 a.m. to 1:00 p.m. on Mondays. They will be utilizing the outside bar. Michelle, this is important to you because you're going to have to advertise this on Mondays. There will be no cart beverage service on Mondays; however, the outside bar will be open from 9:00 a.m. to 1:00 p.m. and stocked with beer and ice.

Mr. Colasinski: Cold sandwiches were mentioned.

Mr. Moller: Yeah, hot dogs and cold sandwiches. When a golfer checks in on Mondays, I will make sure that Pro Shop staff informs them that there is no beverage cart out there that day, but the outside bar was open. We just have to make sure that we communicate that.

Mr. Dale: Right. The other issue that Jim and Jeff are resolving between themselves, is cart service for the remaining days of the week. On at least Tuesday, Wednesday and Thursday, I anticipate it is going to be a 9:00 a.m. to 1:00 p.m. or 10:00 a.m. to 2:00 p.m. type thing where you are going to have a cart out there, based on the numbers.

Mr. Moller: I don't think at 1:00 p.m., she brings the cart in. If we are having a busier day, she stays out another hour. As long as the business justifies it.

Mr. Dale: This was something that I didn't feel required input by the Board.

Mr. Colasinski: No, it doesn't.

Mr. Dale: It's just something that the two leaders can put together and resolve. I think that was all good.

Ms. Webb: When is the restaurant closed?

Mr. Dale: From June 5th to October 2nd, the inside is closed. There was discussion about having box lunches on the remaining days. Quick meals that could be available. Again, that's an issue that I'm letting the two leaders work out. There probably will be some marketing required on that, Michelle, with the box lunches. They are just getting their ducks in a row over the next week or two and then they will communicate with you. Really what most of this is, is an in-house thing. It's not so much that we're advertising it to the world. It's as golfers show up, you're making them aware. So maybe it's where we put a decal on the cart, provide them a flyer and have staff tell the golfers as they go out what's going on. However, you guys want to work it out.

Ms. Webb: We can work out the details outside of the meeting.

Mr. Dale: We can work it outside of the meeting, but the general concept is that is the way it's going to go down. One other recordkeeping thing, Jeff promoted Jen to House Manager, to front of the restaurant, which I think is a good move on Jeff's part. I think that will help with some of the servicing procedures.

Mr. Colasinski: It's a different set of eyes.

Mr. Dale: Exactly.

Mr. Colasinski: We have one eye focused in the kitchen and now you have another set of eyes at the management level in front.

Mr. Dale: Hopefully, you have front of the house, back of the house and then hopefully what winds up happening is something that we said years ago when we started all of this process, that we want the proprietor of the restaurant to be looking over all of it. So that's kind of the direction that we're heading to and what I thought this year was going to be about, policies, procedures and improvement, those kinds of things. Financial-wise, the thing you probably heard me say several times for me personally, what I'm looking at for the restaurant or from the restaurant, really the clock started for me as of February. Because that's when the grand reopening was. It's not fair to beat people up too much about what was going on before that, because of the fact that we kept having interruptions and shut downs with the kitchen hood issues and all of those kinds of things. However, with that being said, in looking at the financials, if you look from February on, we're effectively knocking it out of the park, which is amazing. This is our main season, but not all of this is. Since February, we're up about \$26,000 in terms of profitability. We've got months in there that are four times the amount we were doing two years

ago in terms of volume in the restaurant. The reason why I say it's not just those three months, he's on track to do that again this month. He's going to do \$80,000 this month. All of the snowbirds are gone and we're going to do \$80,000 this month. That's huge. Yeah, it may slow down a little bit in the summer, but it may not. So, where I'm going with this is, if you look at the financials, and you take it back to the start of the fiscal year in October, the glaring hole is November. At that time, we were in the red by about \$25,000. If you go back to November and remember what was going on there, the kitchen was shut down and we were serving on the patio. Everything was chaos. I guess where I'm at, is in looking at the bond issue, one of the bond items that we had was...

Mr. Showe: Lost revenue.

Mr. Dale: Thank you Jason. It was lost within the bond. That is precisely why that line item was in there. My position and what I'm presenting to the Board, is that we started in a hole in November and staff and our proprietor and everyone was doing everything that was asked of them. It wasn't their fault that we were tearing the hood out and redoing the restaurant completely. Jason, are we kosher on this?

Mr. Showe: Yeah. You can certainly access that. What we need to do internally is just come up with a reasonably defensible number for the District to say, "*This is what we believe the lost revenue is.*" As long as your engineer concurs and signs a requisition, then we're good. You have that in the bonds. That was designed for anything. So, if the golf course shuts down for a month because of the irrigation system and we have a huge problem, that is what that line is there for. It's for the lost revenue the District would suffer during a construction project. This ties right into that.

Mr. Dale: Right. I guess where I'm going with this, obviously this is all contingent on there being money left over, after we do the putting course and the parking lot. But with that being said, if you look at the trend line for all of the months of the year, you'll see that basically there was really nothing below \$60,000, but if you look at November, it's \$40,000. My recommendation is for lost revenue from the bond, we would inject somewhere between \$10,000 to \$20,000, assuming that money was available after we do all of our pluses and minuses.

Mr. Showe: Correct.

Mr. Dale: I'm just planting the seed right now from the bond money, not just for the restaurant. I'm also wondering how impacted we were in the Pro Shop and whether we should be

doing a similar look with the Pro Shop, if that affected our sales and whether we should be injecting \$10,000 to \$20,000 in the restaurant and Pro Shop. We were shut down for roughly a month around the same timeframe.

Mr. Colasinski: One of the things that was going on in the Pro Shop was that we did not have enough inventory for sale because we didn't have anywhere to put it, because last summer we were doing construction in the Pro Shop. The thing is that it takes time to get that new inventory in. We couldn't have it on hand because they have nowhere to put it.

Mr. Carnesale: More than one month is affected.

Mr. Dale: Right, but its effectively for this fiscal year and that is an interruption in service. It's the lost revenue that we experienced from that entity.

Mr. Colasinski: Okay. If I go back, for this fiscal year though, what we didn't have was enough inventory for sale in the months of October and November, because we had nowhere to put it. So, in order to get it in-house and get it out there, we didn't have it until December. Revenue sales that we probably would've had, we didn't have.

Mr. Dale: Right.

Mr. Colasinski: Because of that.

Mr. Dale: The lost revenue.

Mr. Colasinski: I think if you go back and look, you'll see that, from what I recall.

Mr. Dale: The restaurant was pretty easy to quantify.

Mr. Colasinski: Right.

Mr. Carnesale: Because that's the median.

Mr. Dale: It was the median and you couldn't see it. If you look at the financials, there's a big hole right there in November, between \$10,000 and \$20,000. That is what I would recommend.

Mr. Colasinski: If you look at 2021 and 2022 in the meeting minutes for the merchandise sales in those months of October and November, you'll see a difference. There is less money. That's where you can get the quantification on that.

Mr. Dale: Yeah. I was hoping that this flowchart had 2022 next to it, but it's just for 2023.

Mr. Colasinski: You need 2021 and 2022.

Mr. Showe: We'll start building models and calculate that.

Mr. Colasinski: Okay.

Mr. Showe: To the extent that there are no funds leftover.

Mr. Colasinski: If we can look at that. We can only do that for this fiscal year, though, right?

Mr. Dale: Right.

Mr. Colasinski: The lost revenue.

Mr. Showe: During the project.

Mr. Colasinski: If it's during the project, it would've started in June.

Mr. Showe: We have to identify times when construction was ongoing.

Mr. Colasinski: It would be from June through September, but the impact of not having merchandise for sale, impacted the months of October and November.

Mr. Dale: What we can do off-meeting, is Jim and Jason can start putting these numbers together. I guess my question to everyone on the Board, is whether there is opposition to looking into that and then coming back and presenting a number for the Board to vote on. That's kind of where I'm at. Because we're effectively talking about taking some of the bond money and injecting it into the restaurant and into the Pro Shop. If I had to guess, I would say that you're probably talking about \$10,000 to \$15,000 for the restaurant and probably \$20,000 for the Pro Shop.

Mr. Carnesale: I see no problem with it. It's kind of black and white.

Mr. Dale: Yeah. I guess the guidance for you guys is to put some numbers together.

Mr. Showe: We'll put a methodology together and bring it to you when we have it for a workshop and you guys can at least take a look at it.

Mr. Colasinski: Okay.

Mr. Showe: To the extent that we have funding leftover, that's certainly a great place to clear those funds out.

Mr. Dale: Thanks. Other than that, the restaurant is doing well. For the past three months, February, March and April, they netted \$26,000. They are on track for this month, to probably do another \$8,000 like they did in March. Those are pretty good numbers. That's all I have on the restaurant.

EIGHTH ORDER OF BUSINESS

Treasurer's Report – Consideration of Financial Statements

A. Approval of Check Register

Mr. Dale: Let's move on to the Treasurer's Report.

Mr. Colasinski: Jason, can we talk about the checks?

Mr. Showe: Yes. We have General Fund Checks #4699 through #4709 and Checks #30666 through 30740 for the Golf Course Fund for a grand total of \$84,989.11. We would look for a motion to approve those or we can answer any questions.

Mr. Colasinski MOVED to approve the Check Register for April 21, 2023 through May 17, 2023 in the amount of \$84,989.11 and Mr. Carnesale seconded the motion.

Mr. Carnesale: He's the Treasurer and has to sign the checks. So, I would think that he knows what to approve.

Mr. Colasinski: I do.

Mr. Showe: He looks at them and asks questions.

Mr. Carnesale: There's no way that he would sign blank checks.

Mr. Dale: Is there any discussion? Hearing none,

On VOICE VOTE with all in favor the Check Register for April 21, 2023 through May 17, 2023 in the amount of \$84,989.11 was approved.

Ms. DeVries joined the meeting.

B. Balance Sheet and Income Statements

Mr. Showe: We have the Balance Sheet and Income Statement. We are at 98% collected on assessments and are in perfect shape.

Mr. Dale: Good.

NINTH ORDER OF BUSINESS

Supervisor's Requests

Mr. Dale: Ron?

Mr. Rysztogi: Nothing.

Mr. Dale: Pete?

Mr. Carnesale: The only thing that I have, is an update on the two focus groups that I'm involved with, the Stormwater Management Group and Sound Barrier Management Group. For the Sound Barrier Management Group, we met with the county. That went very well in terms of Mr. Rob Feltner is now on the Board, but there's not much he can do internally within Brevard County. However, he is willing to use his name and make phone calls for us if we need him. So that is a very big plus, in terms of what is coming out of that meeting. Alright? As far as the Stormwater Management Group, we are going along at a fantastic pace at this point. We are almost ready to actually submit the FTUP grant request for education. We are also, in the course of making up a Standard Operating Procedure (SOP), in terms of how we would implement the actual process, because we already have one individual installing it as a result of my being at a different place than everybody else on the day when you were doing your golf course event. Believe it or not, it's on the retention pond in Osprey.

Mr. Dale: I guess I'm not clear with you, Pete.

Mr. Carnesale: I'm talking about the plantings.

Mr. Dale: Sample plantings, though. We haven't spent any District money.

Mr. Carnesale: No. We gave people an idea of what they had to do in order to do it and this person did their own. So, they didn't get any money from the District.

Mr. Dale: Right.

Mr. Carnesale: Okay? They did their own. We also had ECOR check it out and ECOR basically agreed not to spray and kill those plants. That's the reason we wanted ECOR to look at it.

Mr. Dale: Right.

Mr. Carnesale: So, we already have one. Before we start to get multis, because I can see that coming, I'm not saying that we're not going to get an entire lake of people to do it, but it will be odds and ends of people doing it, especially once the education project goes through. It looks like we will probably wind up with a Federal grant to pay for the education.

Mr. Dale: Okay.

Mr. Carnesale: So that will work out fine too. The only thing that was holding that up, was us having the sample. Now we have the sample in Clubhouse Park.

Mr. Dale: Right.

Mr. Carnesale: Okay? So, all they had to do was in the paperwork, change the location of the sample and that's why it can go forward at this point. So, between the two, we're doing pretty well on both of those focus groups.

Mr. Dale: Okay. I did just want to add, Bill, as you talk to VECA, thank you, thank you, thank you. I appreciate you partnering up with us on utilizing the park over there. Just because we haven't committed any dollars, if there's something partner-wise that we need to discuss, bring that to us.

Mr. Carnesale: Actually, in terms of funding, neither VECA nor us, had to put up funding because basically Mr. Berry had a crew of volunteers that actually did the installation. So that worked out for all of us.

Mr. Maharis: That's great!

Mr. Dale: In previous discussions, we've always realized that the end product of all of this is really the education part of it, because we have 84 lakes and we're never going to be able to do plantings. You're talking millions of dollars to do all of that. However, if we can get like Pete just said, a good chunk of the homeowners to realize the benefit here, you're not going to have your red algae in there. If you do that, it acts as a filtering process. If we get people to understand that, maybe homeowners will take that upon themselves.

Mr. Maharis: We discussed it at our meeting this week. The end result is to get the word out. That's why we offered up to a resident who came to our meeting, that we could do it if there was an educational piece that included that sign out here, because the sign by the tennis courts is laid out on both sides. Its already there. I didn't have to create the wheel. Its done in a professional manner. I speak for the other four, put something out there on the website. Its just getting the word out. I think you have a fairly good example of the discussion. Other than that, I don't know what else we can do.

Mr. Carnesale: That perfect place came out perfect.

Mr. Maharis: It was the right size.

Mr. Carnesale: It's the right size, the right location and its assessable. Plus, the fact that it's in the middle of a HOA that does belong to VECA and its within the boundaries of our CDD.

Mr. Maharis: Correct.

Mr. Carnesale: So effectively, all three of us have a reason for wanting it to be successful. It's not his or hers. It just belongs to Viera East and that's it.

Mr. Maharis: Right. We don't want to say and you don't either want to tell them, "*It's not our job.*" I think both groups do a good job of understanding each other's responsibilities, but we want to tell the homeowner something because it's our homeowners that live on those lakes. So, whether it's our job or your job, it doesn't matter. Here's what we have or you have and help them. I don't want to just say, "*Call them.*" I want to say, "*Here's what you can do for your properties.*"

Mr. Dale: Right.

Mr. Maharis: Hopefully we accomplished like you said, "*Collaboratively*" and it works out for all of us.

Mr. Carnesale: Basically, we are putting together an SOP on that with all of the pieces, so they could be distributed to the HOAs. So, the HOAs could then dictate what to do. The reason for having an SOP is so you don't wind up with maybe 10 people along the lake and each one being different.

Mr. Maharis: Sure.

Mr. Carnesale: Okay? Then it begins to look worse than it would've looked if you didn't do it.

Mr. Maharis: Correct.

Mr. Carnesale: So, once we saw one getting done, we decided...

Mr. Dale: The bottom line is where it makes sense.

Mr. Maharis: Yes.

Mr. Dale: Did you have anything else, Pete?

Mr. Carnesale: My only other thing was that my email is not going to change.

Mr. Dale: Right.

Mr. Showe: No.

Mr. Dale: Because they are all our individual ones. Alright. Steve?

Mr. Colasinski: I have no Supervisor Requests at this time.

Mr. Dale: I have none either.

Mr. Colasinski: Jennifer, do you have any Supervisor Requests?

Ms. DeVries: I have none. You already addressed my concern.

Mr. Dale: Mr. Bill Maharis with VECA has a comment.

Mr. Maharis: Just a couple of quick comments. I like the idea of the change from Viera East Golf Club to Viera East Golf Course. For me, that’s not an issue because I live here, but whenever I travel and see the word, “Club,” I like that. The only thing that I would suggest, and maybe you discussed it and I missed it, because rumors can actually get started, is to get ahead of it as far as getting that out there ASAP before somebody reads the minutes. Just something to throw out, I often take my Mom to the restaurant and they have great service and wonderful food. If I golf 100, it’s been a great day. I love the GPS’ out there. I know you saved a lot of money to take them out, but I’m not going to use the GPS on my phone. I would pay extra to golf somewhere that had a GPS. I’m just throwing that out there.

Mr. Colasinski: Would you pay an extra \$15?

Mr. Maharis: The last thing that I want to say to you is most of my friends unfortunately are still employed and during the summers we like to golf late. Rates go down and its breezy. I am just curious. Unless I missed it, at 4:30 p.m., 5:00 p.m., 5:30 p.m. 6:00 p.m., when I make the turn, do I have an opportunity to get an adult beverage since I can’t take my own? How does that work on Mondays? That’s just something to discuss.

Mr. Moller: We thought about it, but didn’t want the liability.

Mr. Dale: We have Powerade and sodas.

Mr. Maharis: We can’t take it out there. I might get thirsty at 5:30 p.m.

Mr. Dale: We’ll talk about it a little bit more.

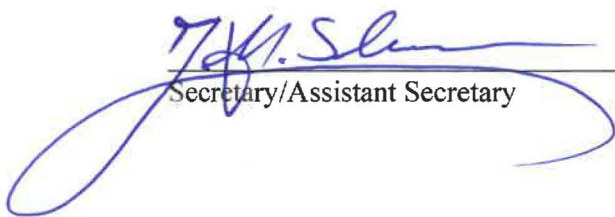
Mr. Maharis: I think that’s it. I appreciate the opportunity to speak.

Mr. Dale: Thank you. Does anyone have anything additional or entertain a motion?

TENTH ORDER OF BUSINESS

Adjournment

On MOTION by Mr. Colasinski seconded by Mr. Rysztogi with all in favor the meeting was adjourned.


Secretary/Assistant Secretary


Chairman/Vice Chairman