

**MINUTES OF MEETING  
VIERA EAST  
COMMUNITY DEVELOPMENT DISTRICT**

The regular meeting of the Board of Supervisors of the Viera East Community Development District was held on **Thursday, April 23, 2026** at 6:30 p.m. at Faith Lutheran Church, 5550 Faith Drive, Viera, Florida.

Present and constituting a quorum were:

Rob Dale	Vice Chair
Bill Macheras	Treasurer
Ron Rysztogi	Assistant Secretary

Also present were:

Jason Showe	District Manager
Jim Moller	Golf Maintenance Superintendent
Michelle Webb	Lifestyle/Marketing Director
Christina Rosean	Resident

**FIRST ORDER OF BUSINESS**

**Roll Call**

Mr. Showe called the meeting to order at 6:30 p.m. All Supervisors were present with the exception of Ms. DeVries and Ms. Yelvington.

**SECOND ORDER OF BUSINESS**

**Pledge of Allegiance**

The Pledge of Allegiance was recited.

**THIRD ORDER OF BUSINESS**

**Public Comment Period**

Mr. Showe: The next item is the public comment period. We'll open it up for any members of our audience who would like to provide a comment. Please state your name and address and keep your comments to three minutes.

Ms. Webb: You guys are doing a fantastic job.

Mr. Showe: Hearing no other comments.

**FOURTH ORDER OF BUSINESS**

**Approval of Minutes of the March 26, 2026, Board of Supervisors Meeting**

Mr. Showe: We have the minutes of the March 26<sup>th</sup> meeting. Those minutes are included with your agenda package. We can take any corrections or changes at this time or we can take a motion to approve.

On MOTION by Mr. Rysztoji seconded by Mr. Macheras with all in favor the Minutes of the March 26, 2026 Board of Supervisors Meeting were approved as presented.
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**FIFTH ORDER OF BUSINESS**

**New Business**

Mr. Showe: The next item is New Business. The only other item that I'll report to the Board and I can cover it under other places but based on some potential changes on the Board composition, we're going to advertise the next workshop on May 6<sup>th</sup>, at the restaurant. Again, that's on a Wednesday.

Mr. Dale: It's next Wednesday, isn't it?

Mr. Showe: No. It is in two weeks.

Mr. Dale: Two weeks. Okay.

Mr. Showe: But we're going to advertise that as a regular meeting as well. So, if we need to take any actions or make any votes, especially after talking to the restaurant people, you'll have the availability to use that meeting as an actual voting meeting.

Mr. Dale: Yeah. Because I've got concerns about quorums.

Mr. Showe: That's a good time to address it.

**SIXTH ORDER OF BUSINESS**

**Old Business**

**A. Action Items List**

Mr. Showe: Beyond that we have old items. We'll start with the Action Items List. I know that Jim is working on the park improvements and I'm sure that he's going to have a report on the simulation on the deck. Under the Waterway Warriors Agreement, I just wanted to let you know, we've got that drafted to them. They're looking at it now. They expect to sign it, but they just need to have their team look at it, too, before they agree to it. But it's in process and we'll keep you up to date as soon as we get that signed.

Mr. Dale: Good

**SEVENTH ORDER OF BUSINESS**

**Staff Reports**

**A. General Manager's Report**

Mr. Moller: I'll start with CDD maintenance. Basically all of our big projects have been completed: the fire lines and lake back restorations. We haven't seen a lot of algae blooms right now. Springtime is when the water temperatures tend to rise. It's kind of in Florida. We have a season for everything. So, this is algae bloom season. We got a really good response from ECOR, which I sent to Michelle and she posted it on social media, just to let our residents know what's going on, what they can do to help.

Mr. Dale: Actually, between the two of you, that looked really, really good. It looked like you spent many hours on that thing. It was very professional looking.

Mr. Moller: Yeah. I actually love the post, but ECOR is just a plethora of information. So, I just took what they said, condensed it and made it appealing to the masses. Other than that, we had some sod delivered. The Woodside Park kids playground is going to be worked on next week and we also started sodding some areas around some of the greens right now on the golf course. I've talked about this many times. It took that cold damage on the greens. The greens are definitely healing. The guys are working diligently plugging and spiking, top dressing and fertilizing. So, they're growing back very well. I know that we had some comments about that we were the only one. Yes, we might have been the only one in this area, but I know quite a few golf courses throughout the State of Florida, that took a very bad beating. I do know of one golf course in the Orlando area that actually had to close, until they could prepare their greens. So, I think we got away pretty well. The financials are out. We got our March numbers. Golf finished at \$121,948 net profit. That was good, but not as good as last year. The restaurant finished the month of March at \$11,105, which was much better than last month. I didn't have time to do my percentages. Sorry Bill.

Mr. Dale: That was net?

Mr. Moller: That was net profit. Yes

Mr. Dale: Okay.

Mr. Moller: Some cost of goods are still a little bit higher than I would like to see. Food came in at 43%. I want to be down closer to 35ish. Beer was at 39%. I would like to see beer under 30% as well. So, our total net for March, all-inclusive was \$133,054. March kind of gives

us our six months, our halfway point through the fiscal year. We're a good bit behind last year. Last year was a really good year. It seemed like every meeting I was breaking numbers and stuff like that. This year we're at a net profit of \$232,817, which is still nothing to sneeze at, where last year we were sitting at \$281,329. Golf is sitting at \$234,000 versus \$287,000 last year. A lot of that is due to the weather. We took some pretty bad weather in March and February. In the first week of February, we had some very cold temperatures and in March we had 9 inches of rain. In addition to that, we put a lot more money into the golf course itself as far as sand, fertility, extra air, aerifications, things like that.

Mr. Dale: When you talk about that, are we talking tens of thousands of dollars?

Mr. Moller: Probably about \$30,000 extra in maintenance? It's all within our budget.

Mr. Dale: But it's money that we didn't spend the year previous.

Mr. Moller: Correct.

Mr. Dale: Is my point. Yeah. It's sort of like the restaurant where sometimes things are cyclical.

Mr. Moller: Correct.

Mr. Dale: It balances out over the next year.

Mr. Moller: Yeah. With the last couple months, the cost of fertilizer has jumped significantly, due to the price of fuel. As everyone's seen, gas has gone up quite a bit in the last couple months.

Mr. Dale: Let me ask you along those lines too, because we're not there yet, but we're coming up to budgeting season. My perception, just from what I see going on in the economy, is like you just said, fertilizer, fuel, all of these are things that really kind of caught us unawares. Our second year, I believe we had the Board changeover, because we weren't keeping pace with inflation. I get that the overall inflation rate may not be high, but the things that we're spending money on, the three main things, fertilizer, fuel and labor, are.

Mr. Moller: Yeah. We still have one more minimum wage adjustment at the end of this year.

Mr. Dale: So, the only reason I bring that up, is everybody is kind of keeping an eye on that, keep that under hat, because as we get into the Summer, we're going to be doing our budgeting and we can't let what happened the second year, affect us again, I think we only had a

4% or 5% increase and inflation. We were probably double digit on inflation and it started affecting us profit-wise. Thank you.

Mr. Moller: So yeah, golf halfway through the year, is a net profit of \$234,000 and last year we were at \$287,000. Food and Beverage is actually doing better at the halfway point. This year we're at a negative \$1,600, where last year we were at a negative of \$6,447. Like I said earlier, weather and extra expenses going into the golf course, were a contributing factor, just a little bit extra more spending than we did this year. So far in April, like I said earlier, we had 9 inches of rain during the second week of April. It had us closed for three days and we had about two days leading up to that. Wet weather just came in off of the Gulf that affected clay as well. So, April, we're down again. We're sitting at \$152,000 in round revenue, where last year we were at \$180,000. Food and beverage is sitting at \$54,000, where last year we were sitting at \$66,000. However, I still think we're going to turn a pretty good net profit in April. Then with one of our competitors being closed all Summer, we should definitely see a lot better return this Summer than we have in the past. So, I think by the time we get to the end of the year, we're still going to have a really good successful year as well. Golf operations, there is really nothing newer than some of the events. Tomorrow we have the first annual Northrop Grumman employee outing, which is up to 96 people. When we first signed on we were at 60. So, it should be a really, really, really good event.

Mr. Dale: Wow.

Mr. Moller: We have another big one in May, Chipping to End Domestic Violence. We have the US Kids Spring Tour on the 31<sup>st</sup> of May. International Women's Day is on June 13<sup>th</sup>. We have some really good things planned for that. Other than that, we have the summer camps. That should be a success this Summer. Just general information, I know that we have a lot of projects going on. I've had a battle trying to find a surveyor. I thought that I found one and then all of a sudden, they dropped off the base of the earth. I did find one, Smith & Associates out of the Malabar, Palm Bay area. I have some quotes for Woodside Park, for a special purpose survey, which should be good enough to do the sign. It's \$2,500. Then I started thinking, what if we ever wanted to do any more additions or anything like that? So, a complete survey for Woodside Park will cost us \$8,680. Right now, I'm questioning whether we just want to spend \$2,500 to get the sign in or do we want to spend the extra \$6,000 to do a complete survey, if we

ever want to do any additions to the park? Because I'm thinking if we spend the \$2,500 now and two or three years later, we want to add some, then I don't know what the cost would be.

Mr. Macheras: I'm curious. My guess would be let's say if we spent \$2,500 and five years from now you all did the whole thing. I doubt if that \$2,500 would come off of the total.

Mr. Moller: No.

Mr. Macheras: You're probably still going to spend \$8,600.

Mr. Moller: Yes.

Mr. Macheras: Right. So that won't do any good in the future, because we would be doing it all over again.

Mr. Dale: Right. My question to the marketing person. I know we still have \$25,000 worth of musical instruments for the park. Long term visioning, granted, that doesn't mean we're going to spend it. It doesn't mean we're going to spend it tomorrow or anything like that. But is there anything that you see on your wish list beyond musical instruments for that park?

Ms. Webb: I have to think about that. I know that we had lost some trees.

Mr. Dale: I'm talking structure wise. That's what we would need the survey for, planting trees.

Ms. Webb: If we want to build some type of stage out there.

Mr. Moller: Yeah for an open-air pavilion or anything like that, we would definitely need a survey.

Mr. Showe: You also don't know what the county's going to do in terms of changing regulations or processes in the future. So, if you don't have it, even if you go to do something as simple as a concrete pad or something, you might trigger the need for a survey again.

Mr. Dale: Well, you just brought up an excellent point. What if we want to do more sidewalk? I assume that it goes water to water.

Mr. Showe: You never know what the county is going to require.

Mr. Moller: Whatever is on the Property Appraiser's website.

Mr. Dale: The entire acreage of the park.

Mr. Moller: Yes. For Woodside Park. Correct.

Mr. Dale: I'm inclined to say spend the \$8,000, just so we have it and we don't have to mess around with this anymore. I'm so upset with how difficult the county has been to deal with

on very simple issues going back to the building of the dog park, when we had to get permits for the roof of two dog houses.

Mr. Showe: I'm still not sure why we sign an agreement with them every year, just to do the Farmers Markets when we own the park.

Mr. Dale: Thank you.

Mr. Showe: I don't know why they need that.

Ms. Webb: Well, I have to argue with him every six months and say, "*You guys don't have to provide any of the paper goods.*"

Mr. Dale: You don't do anything.

Ms. Webb: They don't do any maintenance.

Mr. Showe: I don't mind signing the form and having it notarized. It's not a big deal. I just don't understand why they think that they need it. Because it's our property and it's fully insured under the CDD.

Ms. Webb: Yeah. I don't know. I argued with them.

Mr. Dale: I thought we had it fixed years ago, when I kind of tore into them.

Ms. Webb: I still have to do it every six months, because they won't give you a year one.

Mr. Dale: Right.

Ms. Webb: Then they said they're giving a special consideration to give us a year one, I have to do it every six months. I'm not quite sure it's our property. So, if we want to have a birthday party out there, I'll have to go get a permit for a birthday party. I'm not quite sure.

Mr. Macheras: Is it a cost?

Ms. Webb: No. At first they tried to.

Mr. Showe: I think the point is that they kind of sometimes add new processes, things that we might not understand or we might not anticipate now. So that's why I think it's probably a good idea to have the whole thing surveyed now.

Mr. Dale: Let me ask, is there any Board Member that has a problem with getting the whole thing surveyed right now?

Mr. Rysztocki: I don't have a problem with that.

Mr. Dale: Bill?

Mr. Macheras: How does a survey work? You said something earlier that made me think you were against it, like, if some processes change, you may have to get another one.

Mr. Showe: No, no, no, no. I think if you only do the portion that has the sign right now and you want to do something even simple in the future somewhere else, I think they're going to say that you might trigger something where some plan reviewer says, "*Well, now you need a new survey,*" because you're going to need a survey of this area over here. Or if we want to make changes to the playground, somebody could say, "*Hey, now we need something else.*"

Mr. Macheras: We are looking at \$6,000.

Mr. Dale: Yeah.

Mr. Macheras: Because we're going to spend that anyway, as long as nothing gets outdated five or six years from now.

Mr. Showe: Surveys are pretty evergreen.

Mr. Dale: Right, right, right. The reason why I ask that, is I get that's within Jim's spending allowance, but I would like to just cover his back a little bit with a Board vote on that.

Mr. Rysztogi: No problem.

Mr. Dale: On that one, though.

Mr. Macheras: It just makes sense, because otherwise that's \$2,500 that won't do us any good moving forward.

Mr. Dale: So, he knows that he had the full support of the Board on that, because we get people in certain parts of the community that get upset whenever we spend something in the south end of the District. So that's why I would like to have a motion.

Mr. Rysztogi: Do you need a motion?

Mr. Dale: Yes, I need a motion, please.

On MOTION by Mr. Rysztogi seconded by Mr. Macheras with all in favor having a full survey for Woodside Park in the amount of \$8,680 was approved.
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Mr. Moller: It is pretty much the same deal for the Clubhouse. It was \$2,500 for the special purpose survey. I talked to Doug and he said to hold off until we hear back from the county to see what they need from us. So, the range for the Clubhouse is anywhere from \$2,500 for a special purpose survey, to \$42,500 for a complete survey. All I can say is when the county comes back and lets us know what they expect from us, it's going to be between \$2,500 and \$42,000.

Mr. Dale: Is the \$42,000 for the entire golf course or just for the immediate vicinity of the Clubhouse?

Mr. Moller: Basically, whatever plat the Clubhouse lies on.

Mr. Dale: Okay.

Mr. Moller: Which is fair. It's probably 60 or 70% of the golf course.

Mr. Showe: Depending on the price range. That's why you may want to do the smaller one.

Mr. Dale: Right.

Mr. Moller: Yeah. What I'm saying is for a special purpose survey, it's \$2,500, but if the county comes back and says, they want this much surveyed, it might be a little bit larger. So, we're still waiting for that. Then we're also waiting to hear back, because I guess they had to resubmit some Engineer's Report from the county, for at least the simulated project. So, we're still waiting to hear back. Other than that, the new patio blinds have been installed on the patio. They are glorious. We received so many positive comments on them. So, yeah. They're much, much, much easier to manage than the old shades that we had. It's a one-person process. All you do is make sure there's nothing underneath of it and press the button. The Clubhouse signs have been ordered and should take about four to six weeks for build and installation. We have an aluminum box, which is routed pressed through Plexiglas. There will be a little bit of a 3D look. So, we'll have the new logo for the Viera East Golf Club. Then underneath of it, it will say Hook & Eagle Tavern. Then we'll have an illuminated one as you come into Clubhouse Drive and we have a small one. So basically, all they're doing is replacing the signs that are already there. Then as you leave, it'll just say, "*Thank you for visiting.*"

Mr. Rysztoji: There's no motion in the sign?

Mr. Moller: Nope. It is a still sign.

Mr. Rysztoji: Okay.

Mr. Dale: Well, except for the windmill. Inside joke there, Christine.

Mr. Moller: So, of course, since we put the lovely new signs up, some of the staff out in the starter seed, they battle the elements out there. The wind, the rain, the sun, things like that. So, I appease them by getting quotes. I have two different quotes from Shutter Shack. We have the Nautilus screens, which are the hurricane screens. That's \$31,000 to do the starter shack and then basically just the powered sunscreens are \$19,431.

Mr. Dale: For the starter shack?

Mr. Moller: For the starter shack.

Mr. Dale: That's crazy.

Mr. Moller: Yeah. That's what it was.

Mr. Dale: Wow.

Mr. Moller: So, I'm definitely going to look into other options.

Mr. Dale: Yeah.

Mr. Moller: But I appease them by getting quotes. There's nothing out there that we need to secure for a hurricane or anything like that. I just wanted to bring it to your attention.

Mr. Dale: Wow.

Mr. Moller: Other than that, I'll finish up with the restaurant. I'll keep this one short and simple. This week, I had to make some staffing adjustments. I really don't want to dive into it that much more. If you guys have any questions, I'll be happy to answer any questions after the meeting. Other than that, that's all I have.

Mr. Macheras: Two quick questions. I think you talked about this before. Was last March a month where we had five weekends?

Mr. Moller: Yes.

Mr. Macheras: So that was a little bit of a change too. Maybe I'm not hearing right. So, did I hear that year to date the net is \$200,000, but last month we made \$100,000?

Mr. Dale: I think he was talking gross.

Mr. Moller: In March, we net at \$133,000 total and we're at \$232,000 for the first six months.

Mr. Dale: Netted or grossed?

Mr. Moller: Net.

Mr. Dale: Wow.

Mr. Macheras: That's what I'm saying. That's like half of what we've done year to date. So that's why it just seems like it's out of whack.

Mr. Moller: March is always a huge, huge, huge month.

Mr. Macheras: Alright. That number was half of what the year to date was. That's why I want to make sure that was net, not gross or revenue. That's net profit.

Mr. Moller: That's net profit.

Mr. Macheras: Okay.

Mr. Dale: Usually September, October and November are three of our worst months.

Mr. Moller: Yeah.

Mr. Macheras: If I had percentages, it would have made more sense.

Mr. Dale: So that's part of the reason why the first six months, was worse than the second six months.

Mr. Macheras: That almost doubled our year to date. That one month.

Mr. Moller: Yeah.

Mr. Macheras: That was less than last year. But again, we had one less weekend. So that was huge. Okay.

Mr. Moller: After the first six months, we're about \$50,000 behind last year net profit.

Mr. Macheras: Okay.

Mr. Dale: With a chance to gain some ground over the summer.

Mr. Moller: Yeah.

Mr. Macheras: As I say, it sounds like we have more activities coming up possibly like tomorrow than we have. So, we have more opportunities to gain that back.

Mr. Dale: Well, I think what's starting to happen also, is we're starting to hit our stride more now.

Mr. Macheras: Yeah, right.

Mr. Dale: Like for instance, she came up with the idea of having Salsa Night on Tuesday, Cinco de Mayo. Well, she's going to be talking about something there. We're hitting our stride.

Mr. Moller: Normally, July is weather dependent. You're either going to lose or make just a little bit in July. August, you lose money. September, October, you lose money. Same thing with November. It all depends on the end of hurricane season, who's in, who's out. So even if November, you have a good month, you're only going to make a little bit. Same thing for December. Everyone's spending money for holidays. You'll be lucky to see a little bit of profit. January, February, March, April, May and June, is where we make our bank.

Mr. Dale: Actually, would you just real quick touch on salaries and maintenance? It was something that we had talked about, I don't know, about a week ago or so.

Mr. Moller: As far as?

Mr. Dale: As far as the numbers

Mr. Moller: I know salary and maintenance has increased. Quite a few months ago, I did an analysis with all of the other golf courses, to see what they're hiring people at, as minimum wages are increasing. I know five or six years ago, I was hiring guys in the low teens. Now it's \$18, \$19, \$20 an hour to start, because of the minimum wage. I do know that we have three quality guys down in maintenance. So, yeah, the maintenance hours have gone up.

Mr. Dale: It's impacted, but it's justifiable.

Mr. Moller: That's basically our bread and butter.

Mr. Dale: Right.

Mr. Moller: If you don't have the right people in place, you're not going to have the right products.

Mr. Dale: Right.

Mr. Macheras: A lot of that helps us to do in-house maintenance versus calling somebody in too. I think you got a lot of guys that are skilled.

Mr. Moller: Correct.

Mr. Macheras: Whatever that might be.

Mr. Moller: Correct.

Mr. Macheras: That saves us money.

Mr. Dale: As you explained it to me and as I've seen over the years, we were pretty much running on a skeleton crew for a long time.

Mr. Moller: In every department. The cost of salaries is astronomical. I've been looking at Assistant Superintendent salaries all over Florida. I remember years ago, \$50,000 was the salary for a decent assistant. it's \$80,000 to \$85,000 now.

Mr. Dale: For an Assistant Superintendent.

Mr. Moller: The salary for an Assistant Superintendent.

Mr. Dale: You were the Superintendent before you became the General Manager.

Mr. Moller: Superintendents now are earning at least six figures.

Mr. Dale: Crazy. In the past five years, the impression that I've gotten, is labor costs have effectively doubled.

Mr. Moller: Yeah, easily.

Mr. Dale: I just thought that was important to hit on, because I'm sure that we have some people looking at the financials and they deserve to know that we're looking at that.

Mr. Moller: I mean, our staff is our number one commodity. If we don't take care of our staff, they're not going to take care of us.

Mr. Dale: Right. Then nobody comes to Viera East. Thank you, Jim.

**B. District Manager's Report**

**i. Presentation of Registered Voters – 6,562**

Mr. Showe: We just recently received the number of registered voters. As of April 15<sup>th</sup>, there are 6,562 registered voters in the District, which is down from 6,918 from the year before.

Mr. Dale: Wow.

Mr. Showe: Also, just as an update to the Board, after talking to Jim, we did go ahead and accept the payroll company's offer to deduct \$500 per month for the next six months, to hopefully help offset some of the tax implications that we had. We did confirm that they've removed it going forward.

Mr. Dale: What is the other thing that we received? The sponsorship.

Mr. Showe: The Sponsorship Fund.

Mr. Dale: In the amount of roughly \$1,800 on an annual basis.

Mr. Showe: We just wanted to let the Board know, that we did go ahead and approve that, so we can see those savings. With that, we'll turn it over to Lifestyle Marketing.

Mr. Macheras: Quick question. Rob, you might know this too. Did we pretty much cover the same households at VECA. Like VECA has 4,010 homes. Are we pretty much in that same area or is it varied?

Mr. Dale: No, we're fewer.

Mr. Showe: It's pretty close, but I don't think you guys cover IRCC.

Mr. Dale: Half of IRCC, as well as Six Mile Creek, Crane Creek and Cross Creek.

Mr. Macheras: I was just curious, because when I saw that number, it just made me think about that.

Mr. Dale: Yeah.

Mr. Macheras: So, it went down 400 registered voters, huh?

Mr. Dale: 400. I want to go back like four or five years. As I recall, we were at 7,800 or somewhere around that.

Mr. Showe: Correct. It just may be that more people are renting homes.

Mr. Dale: Or something else.

Mr. Showe: Or they are using them as second homes and they're actually living somewhere else during the year. That's just the number of registered voters. It's not an indication of how many people are here.

Mr. Dale: Right. But that is a significant number. That's like 15%.

Mr. Rysztocki: People want to vote without registering.

Mr. Dale: Yeah.

**C. Lifestyle/Marketing Report**

Mr. Dale: Michelle, Lifestyle Marketing Report.

Ms. Webb: I sent everybody on Tuesday or Jason sent to you guys, my quarterly report. I showed at the Viera East Golf Club for Sassy Saturday couples golf, that we initiated with the help of David. For January, February, March, based on profit, the Hook & Eagle profit to the golf course, minus any type of marketing expense, was \$5,621. Couples golf was not as big, but it is getting there. Overall, the same thing, the profit to the Hook and Eagle and Viera East Golf Course is \$4,040.02. I also listed for the Farmers Market, what each month has been and how many participants we've had. Some of the participants, the 24 and 33 was on there. I did not include the free vendors. That was just more paid vendors. I just wanted to let you know that was there. Then there was a profit of \$1,605. I also went down the line for salsa, trivia, karaoke, Music On The Patio. Salsa made \$3,520. I have talked with Hans too, because it seems like by the third month, they just start drinking water and I have to remind him that it's not a free club for them to use. If our cost is not making revenue, we can't keep it open and do this for him. So, he kind of kicks it back up. That's why I told him that we are going to do salsa on the patio for Cinco de Mayo. We're going out to the patio. We're going to blow it up and have some food specials.

Mr. Dale: Invite the entire community.

Ms. Webb: Yeah, invite everybody, so they can eat in the restaurant. There is going to be music on the outside patio, like always. I'm not there to cater to their dancers. They have to realize that we're trying to enjoy the event all the way around. So that's going to be a busy night, hopefully. The flyers have already been sent out. I'm trying to get them in advance, so it's out there for people to know that they don't have to sit at a Mexican restaurant with crowds of people. We're going to have tacos.

Mr. Dale: Empanadas.

Ms. Webb: Quesadillas, maybe some empanadas. I'm talking to Joe. He puts it really well. So, we're going to have some specials. We're also going to have trivia. We love trivia. We get a full house every time. He's there from 6:00 p.m. to 7:30 p.m.. They close by 8:00 p.m. It brings in \$5,186, after we pay them. It is definitely bigger.

Mr. Dale: Is that per month?

Ms. Webb: Well, that's for the total.

Mr. Dale: Okay.

Ms. Webb: We've had Tuesdays where we didn't have anything like that extra Tuesday, that we had some months. Our numbers are way down. It's like \$700 for the pool. That's it. So, it definitely shows that these are bringing in people on Tuesdays for this event. When we do have the extra Tuesday of the month, they would be willing to come and do trivia. We did that the last time and it was a full house again. So, people do love them. I'm glad we found them. They're a really nice couple. Karaoke is at \$13,063 for three months. I was kind of impressed that Music On The Patio beat them with \$19,143 total overall savings. So basically \$40,912 would be revenue for those type of events, minus the cost of the events, which was \$9,275. So, it's brought in a net profit of \$31,637.

Mr. Dale: For Music On The Patio.

Mr. Moller: All of them.

Ms. Webb: All of the events.

Mr. Dale: All of them. Okay.

Ms. Webb: So, it is showing that they are bringing a profit. I know that karaoke has lower attendance, but I think it was because of some of our food issues. When I do go there, I do ask a lot. A lot of people say, "*Well, we do eat before we come now, because we don't like the food.*" So, I have been telling them all that the food is changing. We're going to do some changes. I've noticed that coming in. It's a little bit better. So hopefully we can get that picked up.

Mr. Dale: Our General Manager is all over that.

Ms. Webb: It is. I also pay attention of who is playing.

Mr. Dale: Right.

Ms. Webb: I notice that most of my Music On The Patio has been \$150 to pay people, where karaoke is a lot more. Then we have one person who has a higher payment out to them,

but hasn't had the higher profit over everybody else. So, we have to talk to him about that one. Jen asked me to do a summary of our performance on each page, especially our bigger pages. It was attached too. I don't know if you guys saw that. What I tried to do is, was when I go in, instead of me sending all of these little things to you, it will come off that analytic page. I took all of them and said to ChatGPT, give me a market analysis of these reports and that's what it gave me. I thought they're really amazing. It was exactly what I was looking for. So, it gives you the whole overall performance. Our Farmers Market definitely has the top views. People are looking for it. We do a lot of pre marketing for the event. We market the people coming to the event. As long as they send us what they're bringing. We get their followers and then they share it on their page. So that's why you'll see higher numbers.

Mr. Rysztocki: Do you have any way of determining the number of people who attend the flea market?

Ms. Webb: Farmers Market. It's hard. Unless I sat out there and counted the number of people.

Mr. Rysztocki: Yeah, I was going to say, how do you know what the number is?

Ms. Webb: I don't know, but I know how many vendors are participating. I know how many vendors I have. Then those vendors generally have people who follow them. Like when we have the hummus guy out there, he only comes to our market now. He stopped going to anybody else's market, because he always sells out at our market. He now has his product in Rockledge Gardens. He's got his product in the stores and he goes to outside Brevard County to do certain events, but he still comes in on second Saturday and does our market. He has a huge following.

Mr. Macheras: So, they'll post up on their pages and tag us.

Ms. Webb: Yes, because we post them on our webpage and then they share us. That's why you'll see the 40,000 views, because all of that gets shared out.

Mr. Macheras: What Ron said, though, that's a reflection of how many people attend, because the vendors wouldn't come back.

Ms. Webb: Right.

Mr. Macheras: So, with them coming back and going there, I think that says they see that they're getting the people.

Ms. Webb: Right.

Mr. Rysztogi: My other question is on the Trivia Night, what is the prize draw that brings people for trivia?

Ms. Webb: We give them a \$15 and \$30 prize.

Mr. Rysztogi: I'm just curious what the draw was.

Ms. Webb: Now in the Summertime, we've done bigger prizes, as we get competition. They will have the winners of that day, based on how many the points they accumulate over a couple months. Then they offer a bigger prize.

Mr. Moller: The people that I've talked to, that frequently attend Trivia Night, it's not the prizes that they're coming for. They're coming to keep their mental sharpness, the camaraderie.

Mr. Dale: Bragging rights.

Mr. Moller: Yeah.

Ms. Webb: I will tell you that most of the trivia people are at Parkstone that we didn't have before. So, I'm happy that they're all coming back in. Some of that has calmed down.

Mr. Dale: Actually, we had some of the Parkstone folks at Johnny Danger. I will say that the Assistant Restaurant Manager shared with me, that we had a large group of them on a Sunday or a Monday. They came and hung out on the patio. They were just really pleased with the place.

Ms. Webb: Yeah, they're getting a lot more comfortable with it.

Mr. Dale: Right.

Ms. Webb: So that tells you a little bit. I don't know if you looked at it, but the golf course gets a lot more views. What you'll see on any of them, I can make tons of flyers, but the ones that they really like, are the pictures of the golfers or the pictures of the food, the picture of the staff or the picture of Johnny Danger Night or the videos. Those totally get higher views, because people see themselves. They're like, "*Oh, there I am*" and they share it. So that's how we get bigger views. Then people are like, "*Oh, well, let me go join that page, because I like to see what they're doing.*" I had one guy text me, messaged me. I advertised our shirt sale for men at \$65 and he's like, "*Can I buy them online?*" I said, "*No, we don't have an online store right now, but come on in.*" He said, "*I live in Texas. It's going to give me a reason to come and see you.*" His last name is Viera and he said that he wants a golf shirt.

Mr. Dale: That's funny.

Ms. Webb: I said, "*If you come from Texas to play golf with us to buy one of our shirts, let them know and Michelle will buy you a beer.*" It would be nice to see if he actually comes.

Mr. Macheras: Yeah, right.

Ms. Webb: So, I'm just assuming that's why he wants more shirts. It just tells you a little bit of what's going on. Then I did one for the CDD. Most of our posts are updated. I did post about not cutting their plants back too fast and giving them some time to regrow, because yes, they don't look good, but you'll feel the growth coming back. So, we try to do some more informational type of things on there. The recommendations are really good, because a lot of the recommendations are already what I already know. I get staff just throwing up some pictures of them doing drinks or food or the pictures for the school event, because we didn't have releases. But putting those things up for them to see all that is going on, is what drives a lot more people. Because it's personal. It's more personal. The conclusions tell you how they feel that what we've been doing based on my summary reports that I'm taking, which is an analysis off of the Facebook posts. That's what I look at, when it goes high and peaks. It's concurrent to what I already see myself. But I picked the three biggest ones. With the dog park, we don't really do a lot with it, except let people know when we're shutting down. Some people engage themselves through that one.

Mr. Dale: I will say with the dog park, we went by and looked at the new deck. Pete did a wonderful job. I agree with you. I think in a couple years, we're looking at a complete rebuild. Mainly just because those roots in that tree go crazy. But kudos to Pete when you talk to him about the deck at the dog park. It looks wonderful.

Ms. Webb: So hopefully that was helpful for you guys. We do have Mother's Day golf coming up. We're doing a discount golf for Mother's Day and also a charcuterie breakfast board, which is something new that we're trying out, to see if people come in. We are also putting together a Memorial Day event with flower power karaoke for that Friday. Then on Saturday, we're doing a food special and Jen's on the patio. Then of course on Monday we always have something special for the golfers. I think they get a free hot dog or something on Memorial Day. Then we have Cinco de Mayo. May 4<sup>th</sup> will be our next marketing meeting. We have scheduled our marketing meetings where I go and talk with all of the staff. So, we get a month ahead of ourselves, because one of the big things that I shared with them at the last meeting, is that when I compare or put out a Tuesday for Saturday or Sunday, people have already made their plans. So, we want to get these posts out at least 10 to 14 days in advance. The sooner that we already pre

planned for the next month, the faster that I can get it out and then we can market it over a period of time, versus just one time overblowing it in a couple of days.

Mr. Dale: You're able to get into publications and things like that.

Ms. Webb: Yeah, I put it in the paper. I can do things like that. That's always nice, because I'm putting everything in The Viera Voice and it has to be a month in advance. So, I have to have it by the 15<sup>th</sup>. This month I had to have it before May. So, it helps me when we have these meetings early, so that I can make the choice. Of course, we do have International Women's Golf Day coming up. We already have an \$1,800 sponsor. We also have \$625 in sponsors already committed for that. Plus, I have some more coming in.

Mr. Dale: \$625?

Ms. Webb: \$625.

Mr. Dale: That's on top of the \$1,800?

Ms. Webb: Yes.

Mr. Dale: Okay.

Ms. Webb: So, I'm still working that angle too. Basically, we're allowing them to put up a certain amount of money per hole, when they put up a tent or they just get a sign or whatever they do. Then of course we're still working on the July 4<sup>th</sup> celebration, since it's the 250<sup>th</sup> year anniversary. I'm trying to throw it all together and get the flyers up, so people know there's something going to happen and they can think about staying with us, instead of going elsewhere.

Mr. Dale: I have a couple of questions. One, a request that we have for our member of the community. Can we make sure that she gets a copy of the report? Thank you. My next question is to the Board. You guys had a chance to look at the report that was put together. Did you think it was too much or too little? How long did it take you to put that report together?

Ms. Webb: By the time that I snapped the pictures off of Facebook and moved them over to ChatGPT and create the things and then went back on Lightspeed, it probably took about two days. Probably about 16 hours.

Mr. Dale: About 16 hours to put the report together, which we do on a quarterly basis. So that's my question to the Board. It takes a lot of time. Do we want that level of detail?

Mr. Rysztoji: I want more.

Mr. Dale: Okay. Do we want that level of detail? Because that's 16 hours that she's not marketing.

Mr. Macheras: Even if you did something twice a year and maybe just little snippets in between. You and I asked those questions for several years, on how we gauge that. Just like any other vendor that we have or any other contractor, it is the same thing, what are we paying for our buck type thing? So, whether it's that in depth every quarter or three times a year, then you blow it out at the end of the year. But I think it's just a good litmus test.

Ms. Webb: Right.

Mr. Dale: I'm really kind of leaning on you two. I could provide input, because it's about the position, but it's ground that I kind of want to tread lightly on for obvious reasons.

Ms. Webb: I have to go back to David, because when this was asked of me, I didn't have specifics. David tells me when I'm there, but now I have a form that I'm going to have them fill out.

Mr. Macheras: Okay.

Ms. Webb: It's going to give me more details on my events, so I can know how much food, et cetera. I knew that the last time I asked Danielle to give me a breakdown of cost on the beverages that we sold. This is a profit just off the top, because they still have to take off how much they gave away. So much money goes from the cost of it to Hook & Eagle and from that part, how much did it cost them? I'm making sure that's happening now, so that I still look at it and see that we're not coming down to, we made \$15. So that I make sure when I create my drinks and those types of things, we're staying within a \$3 per drink price for each person.

Mr. Dale: Right. So, is that something you guys would want still quarterly or is it something you would want semiannual with maybe a smaller quarterly?

Mr. Macheras: Yeah, I think that would be fine. Really like the Friday and the Saturday, well, Friday and Saturday wouldn't, because we do it every Friday and Saturday. But like the Tuesdays that we do or don't, that's something we could just pull from spreadsheets and just say, *"Here's the one Tuesday of the month that we did something."* I would personally be okay with semi and like you said, I think if we just keep track of the numbers and a spreadsheet ongoing, hopefully it would be a little bit easier for you to do.

Ms. Webb: I don't mind doing the event one, because I do it anyway, so it helps me when they want to come back and sing. I give them a second time and still wrote back and said, *"Listen, I can't. Unfortunately, you don't bring in enough revenue for me to pay you."*

Mr. Macheras: Or like every quarter.

Mr. Rysztogi: Yeah, every minute detail and every dime. It's work that I think is excessive, unless there's an issue. However, when we have a category that is a problem category, then I want detail. But that's only if we bring it up to you.

Ms. Webb: Right.

Mr. Rysztogi: This is what we have a problem with.

Mr. Macheras: But like you said, if there's anything special during that quarter, tomorrow's event, that type of stuff, I would like to know, but other than that.

Mr. Dale: So, a quarterly report, just not with the same level of detail, is what I'm hearing.

Mr. Macheras: Yeah. Again, we're going to know from this, if something is not working and then we're going to ask questions.

Mr. Dale: Okay.

Mr. Macheras: You do it too. You're going to say, "*Hey, let me just tell you.*"

Ms. Webb: I can do the spreadsheet by event, because my contract does say I'll do so many events. So that's why I want to show you all of the events that I'm doing.

Mr. Macheras: Correct.

Ms. Webb: It kind of tells you what drives in people. The other one is a little bit more detailed, because I can't just take it and move it from Facebook to ChatGPT, to give you a whole outline. But it did a really nice job and it also made me feel like I'm doing a really good job for you guys.

Mr. Macheras: Does that answer your question?

Mr. Dale: Well, yes, it does. So, then my question to Jason is, because I'm in an awkward position and then I'm not supposed to be talking to other Board Members.

Mr. Showe: There's clear Board direction.

Mr. Dale: So, can somebody please communicate that to the Board?

Mr. Showe: Yeah.

Ms. Webb: I'll just do the quarterly report.

Mr. Showe: It's still quarterly, but just do the more of a spreadsheet one.

Mr. Moller: Or the 10,000-foot view.

Mr. Showe: Yeah.

Mr. Dale: Right.

Ms. Webb: Unless you guys ask me for a detailed analysis.

Mr. Showe: Yeah. The Board can ask for any specifics. But I think if you do just the one that's more of a spreadsheet, I think that still complies with your contract for quarterly reporting.

Mr. Dale: Right.

Mr. Macheras: I agree.

Mr. Showe: There's really no change.

Mr. Dale: Yeah, because I was surprised when I heard the total hours that were put into this report.

Ms. Webb: It was creating something new. that I haven't done before. Before, I just kind of gave you numbers. How many followed our page? It doesn't matter, because who follows our page? Yeah, we like to have a lot of followers, but it's about how much stuff we put out gets out and how many people view it. So, we don't have 40,000 people on our one page. For the Farmers Market, we only had 2,000, but 40,000 people viewed it.

Mr. Macheras: How do you track it? You can track whenever we're tagged. Is that how you gather that information?

Ms. Webb: So, Facebook actually gives you an analytical outline of how often it's seen and what the age group is, from people who looked at it the most. It's more women than men, of course. It tells you what areas they're looking from. One was from Asia.

Mr. Dale: Those are the ones that worry me. Those are the ones that steal your page.

Ms. Webb: It gives me a lot of details. So, what I try to look at, is what is getting out more in a spread. When I post this, how many people are viewing it? It gives me that number and then it tells me the age group and who it is. The golf course page is more of an older group, because they're probably on Facebook. But my Instagram has more younger people. We try to send out the same thing. So, it's just making sure that it gets out or it's moving. Things get stalled. Like our weekly biggest thing, a happy hour one, doesn't go either way. It's kind of like they see it and say, "*Oh, okay.*" So, I might have 200 viewers on that. Like most of our events, if I do Johnny Danger or Music On The Patio live videos or Karaoke Night, we get 2,000 or 3,000 people, unless you're the golf course or the Farmers Market. For the Farmers Market, we have too many people who share our page because they're vendors.

Mr. Moller: So, one thing that you brought up, which I totally forgot to put in my report, was this past Tuesday, we had the inaugural state championships for elementary and middle school, which for the first time was a huge success.

Mr. Macheras: Good.

Mr. Moller: Actually, I bring this up, because one of our winners, Celeste, is an alum of Ralph Williams.

Ms. Webb: She's a Crane. Yay. Next time we'll have photo releases.

Mr. Moller: Yeah.

Mr. Dale: Well, where does Corey go?

Mr. Moller: Yeah, well, there's a bunch. But I just brought up Ralph Williams.

Mr. Dale: We have several winners from Ralph Williams.

Ms. Webb: That's so cool. These kids probably started because she brought them as her class to us.

Mr. Moller: Exactly.

Mr. Dale: Because of our pie partnership.

Mr. Moller: They got bit by the golf bug.

Ms. Webb: These guys did a great job with the kids, as the kids fell in love with it and started golfing with us.

Mr. Dale: Cool.

Ms. Webb: This is why we do the whole concept. Even Sassy Saturdays wasn't planned to make it a money maker. It's a marketing concept, that if you bring women to play golf there, then most likely their husbands will come. If they really want to get their kids involved, then the kids will come. Women don't wear the same thing golfing twice. So, if you have really good things in the pro shop, it will add to the pro shop.

Mr. Moller: You are correct.

Ms. Webb: Because when we advertise, buy one, get one free shirt sale that we were trying to get rid of, they went off of the shelf on Sassy Saturday.

Mr. Moller: Yeah and even the new women's attire has been flying off of the shelves.

Mr. Dale: Wow.

Ms. Webb: So, the marketing isn't so much that women should play golf. The marketing is if women play golf on our golf course, their husbands will come and their kids will come. I go

out there all the time and there are kids out there all the time playing golf, hitting balls and putting with grandparents. It's so good to see that we have a family built in unit that's there now. It's just that little extra that you get four drinks while you're playing golf with us. That's part of the price. They're like, "Okay." I don't know why that makes a difference between just buying it off the cart. I don't know.

Mr. Dale: That doesn't just mean more alcoholic drinks.

Ms. Webb: No. It could be water. It could be whatever.

Mr. Dale: I just want to clarify that.

Mr. Moller: It could be Gatorade or water.

Ms. Webb: We always guarantee that they have to have water at our pro shop. It's a marketing concept. So hopefully we're going to drive that to be bigger too. Now for the Mother's Day event, they have a cart decorating contest. So, they have to decorate our golf cart for Mother's Day and it has to survive the nine holes. The winners will get two free entries to the International Women's Golf. So, we'll see. We have Ms. Vanessa Skipper who is one of our VPS. She brings her team every time. That's what we love to see.

Mr. Dale: Very nice. Thank you for the report, Michelle.

#### **D. Restaurant Report**

Mr. Dale: Jim, the only thing that I would add on the Restaurant Report, is that we are having the restaurant meeting on May 6<sup>th</sup>, which Jason brought up. We will be having that meeting at the Clubhouse and the agenda will be specifically tailored towards the restaurant.

Mr. Macheras: Is it at the same time? 6:30 p.m.?

Mr. Dale: 6:30 p.m. Correct.

Ms. Webb: When is the next one after that?

Mr. Dale: It depends on what we decide at the restaurant meeting. There's another one scheduled after that.

Mr. Showe: A scheduled workshop would be on May 14<sup>th</sup>, but typically they don't do the back-to-back workshops.

Mr. Dale: Right.

Mr. Showe: Then the following meeting will be on the 28<sup>th</sup>.

Mr. Dale: Do you have anything else for restaurant, Jim?

Mr. Moller: No.

**EIGHTH ORDER OF BUSINESS**

**Treasurer's Report**

**A. Approval of Check Register**

Mr. Dale: Treasurer's Report.

Mr. Showe: I can quickly go over the Check Register. In the General Fund, we have Checks #5827 through #5862, Capital Reserve Fund Check #220 and Golf Course Fund Checks #33432 through #33500, for a total of \$753,269.06. We had three larger checks. I just want to point out that we have the lake bank restoration check, which was for \$160,000. There's approximately \$200,000 that's going to be a bond payment, from your assessment receipts. Then we transferred \$230,000 from your Capital Reserve Fund into the State Board of Administration (SBA), just to earn a little more interest on those funds.

Mr. Dale: Quick question. As long as you mentioned the lake bank restoration, again we haven't talked about this one in a while. That was the conclusion of the emergency. The very high priority lake bank restorations that we had to do. Correct?

Mr. Moller: At the time of the study, yes.

Mr. Dale: Okay.

Mr. Moller: But over the years, the ones that were intermediate have now become a little more severe.

Mr. Dale: Those are the ones that we're going to be talking about.

Mr. Moller: Next year.

Mr. Dale: For next year's budgeting, just to let everybody know what we have coming up over the Summer.

Mr. Moller: Yeah. That's why a couple of budget cycles ago, I requested that we just increase it, because I think we only had \$50,000 to \$60,000 a year budgeted for lake bank restoration. I think we stick to \$160,000 every year. So, I think we'll make significant ground in getting all of our lake banks secured.

Mr. Dale: Great. Thank you. Do we have a motion to approve?

On MOTION by Mr. Macheras seconded by Mr. Rysztogi with all in favor the March 20, 2026 through April 16, 2026 Check Register in the amount of \$753,269.06 was approved.
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**B. Balance Sheet and Income Statements**

Mr. Showe: Behind that is your Balance Sheet and Income Statement. Again, there's no action required by the Board. You're at 96% collected on your assessments, so everything is in good shape.

Mr. Dale: I'm not going to be happy until we're at 101%.

Mr. Showe: That's only through March 6<sup>th</sup>. So, we still haven't received the assessments from people that can pay their taxes on the regular schedule.

Mr. Dale: Right.

Mr. Showe: We'll be there. I'm confident. That's all I have.

**NINTH ORDER OF BUSINESS**

**Supervisor's Requests**

Mr. Showe: Are there any Supervisor's Requests?

Mr. Macheras: Just two quick comments. I played nine holes on Sunday. I hadn't golfed in so long, as I have just been busy. I was very pleased with the golf course. Sure, we're all weather, but I didn't care for the sand traps. I had to visit each one of them, but other than that, I even visited some of the lakes. But I was pleased. Then I went out on Saturday night to the restaurant. Again, I hadn't been out in a long time. I had a couple with me that never been there. I had a great time. There were a lot of people there. The food was great. I saw some people that I hadn't seen in a long time. It certainly did bring a lot of people out. So just kudos to you and the staff for a couple of afternoons that I was very pleased. That's it.

Ms. Webb: Just to let you know, I just booked Johnny Danger for all of next year.

Mr. Macheras: Really?

Ms. Webb: It's going to be the second Saturday of every month.

Mr. Macheras: Wow, cool. Everybody will know that he's there.

Mr. Dale: You can call it Danger Second Saturday or something like that.

Ms. Webb: It's going to be a full Saturday.

Mr. Moller: So, he's going to compliment every Sassy Saturday?

Mr. Dale: Uh huh.

Mr. Macheras: Oh yeah.

Ms. Webb: We're going to have trivia, Sassy Saturday and Johnny.

Mr. Dale: You like loading up, huh?

Ms. Webb: I didn't pick it. We just text back and forth. They said, "*Hey, do you want to send me dates for 2027?*" I said, "*Let's do it.*" He said, "*Okay.*"

Mr. Macheras: He's a good guy. He really is.

Ms. Webb: He's there the second Saturday of every month.

Mr. Dale: Sounds like a plan.

Mr. Rysztogi: I have nothing.

Mr. Dale: I would just add a ditto to what Bill had to say about how you guys ran Saturday night. You guys were very organized. Food came out pretty timely. I didn't hear any complaints. That doesn't sound all that amazing, but considering, yeah, we always have one or two complaints and we didn't. I don't think I received a single one.

Mr. Moller: Yeah, Staff did phenomenal. We had a pretty decent golf tournament leading up to Johnny. Staff did well from opening to close. Honestly, I think it was all led by our Operations Manager, Lacey. She made sure every T was crossed and every I was dotted.

Mr. Dale: Yeah.

Mr. Macheras: Good job.

Ms. Webb: I will tell you, too, that Johnny has a following of the yacht club people who prefer having their lawn chairs. They contacted us and asked if they could bring their lawn chairs. That's fine, but we don't allow any outside food or beverages. He's like, "*Oh, no, we'll buy from you.*" So, for the first time, Ty was very great about going down and asking people in the golf carts and the chairs up there, if they wanted food. They got food and were eating on their lap and drinking drinks. Johnny said, "*If you advertise to bring their lawn chair out, there are 55 of them.*"

Mr. Rysztogi: Wow.

Mr. Dale: That's just crazy. It's literally going to turn into the equivalent of a Buffett concert.

Mr. Rysztogi: Where do they put the lawn chairs at?

Ms. Webb: They put them where the road is.

Mr. Macheras: Going towards the putting green, that grassy area.

Mr. Rysztogi: Okay.

Mr. Macheras: The golf carts are lined up.

Ms. Webb: I said, "Well, take them some popcorn. We're getting ready for popcorn. Take them some popcorn, so they want to drink."

Mr. Dale: Make it. I will say the popcorn was not salty enough.

Ms. Webb: It wasn't salty enough?

Mr. Dale: No.

Ms. Webb: Well, after one of the golf carts had the popcorn, they did order two wines.

Mr. Dale: Okay, good. We do need to make the popcorn saltier.

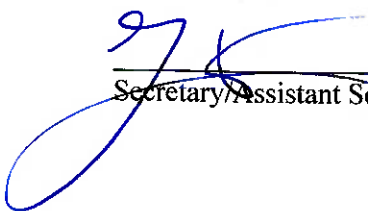
Ms. Webb: I have no problem with that.

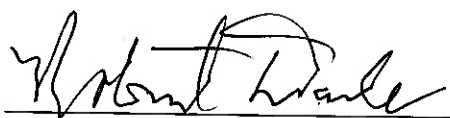
Mr. Dale: Of course not. Alright. I have no other issues to bring up. I do have lots of issues personally, but no other issues for the Board. So, I will entertain a motion to adjourn.

**TENTH ORDER OF BUSINESS**

**Adjournment**

On MOTION by Mr. Rysztogi seconded by Mr. Macheras with all in favor the meeting was adjourned.

  
Secretary/Assistant Secretary

  
Chairman/Vice Chairman